

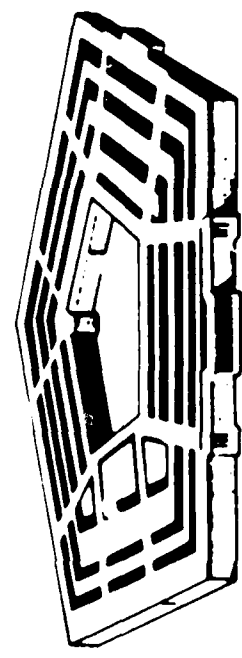
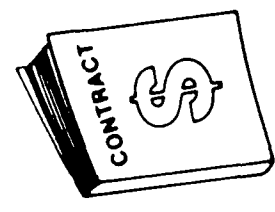


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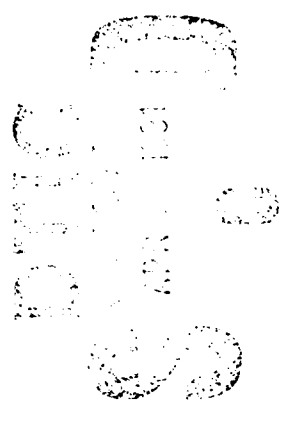
Department of Defense

PRIME CONTRACT AWARDS

Fiscal Year 1990



1. CONTRACT NUMBER	2. CONTRACT TITLE
3. CONTRACT VALUE	4. CONTRACT DATE



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P03

PRIME CONTRACT AWARDS

Fiscal Year 1990

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports



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FOREWORD

Prime Contract Awards was published annually for fiscal years 1989 and 1990 due to statistical anomalies in the first half of fiscal year 1989. Semiannual publication of this report will resume in fiscal year 1991. This report contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year 1981 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While some of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. Commencing with FY 1989 it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in-house" work performed at government-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during fiscal year 1990 totaled \$144,672,506 thousand, as shown below.

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 9,964,253
Work Outside United States	7,149,132
Educational and Nonprofit Institutions	3,529,523
Business Firms Inside United States	123,820,864
Tariff or Regulated Acquisitions	<u>208,734</u>
TOTAL	\$144,672,506

Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$6,706 million as follows: Army \$1,454 million; Navy, \$1,737 million; Air Force, \$3,479 million; Defense Logistics Agency, \$26 million and Other Defense Agencies, \$10 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during fiscal year 1990 (October 1989 through September 1990) totaled \$144,673 million. This was an increase of \$5,330 million (3.8 percent) over the \$139,343 million awarded during fiscal year 1989. Contract awards to U.S. businesses for work inside the United States increased by \$3,818 million. Awards for work outside the United States increased by \$768 million, awards to or through other Government Agencies increased by \$385 million and awards to educational or nonprofit institutions increased by \$258 million. See Tables 1 and 2.

Procurement Trends

DoD procurement increased steadily from \$105.2 billion in FY 1981 to \$163.7 billion in 1985; however, it decreased to \$158.8 billion in FY 1986 and continued to decrease each year through FY 1989. During FY 1990 a slight upward trend is again shown. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$23,956 million during FY 1990, an increase of \$1,184 million over the \$22,772 million for FY 1989. In terms of net value, small businesses received 19.3 percent of the prime contracts awarded to all business firms for work done in the United States during FY 1990 compared with 19.0 percent during FY 1989.

Chart I shows that 7,455,821 contract actions, or 66.9 percent of the total 11,139,624 actions awarded to business firms, involved small businesses.

Chart II shows total awards to business firms, to small business firms, and percent to small businesses for FY 1981 through FY 1990.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1990-FY 1989 ^{A/}
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/				ARMY				NAVY			
	Oct 89-		Oct 88-		Oct 89-		Oct 88-		Oct 89-		Oct 88-	
	Oct 90	Sep 89	Oct 89	Sep 88	Oct 90	Sep 89	Oct 89	Sep 88	Oct 90	Sep 89	Oct 89	Sep 88
TOTAL C/												
ACTIONS OF \$25,000 OR LESS	\$144,672,506		\$139,343,457		\$33,332,813		\$31,973,767		\$46,944,808		\$47,830,211	
ACTIONS OVER \$25,000	13,914,413		10,385,296		3,941,409		2,119,044		3,160,836		3,266,717	
	130,758,093		128,958,161		29,391,404		29,854,723		43,783,972		44,543,494	
INTERAGENCY / FMS												
ACTIONS OF \$25,000 OR LESS	9,964,253		9,579,291		2,281,325		1,678,870		2,948,202		3,415,588	
ACTIONS OVER \$25,000	1,484,168		1,167,121		393,476		263,584		525,441		552,659	
	8,480,085		8,412,170		1,887,849		1,415,286		2,422,761		2,862,929	
FOR WORK OUTSIDE U. S. D/												
ACTIONS OF \$25,000 OR LESS	7,149,132		6,380,922		2,279,930		2,330,541		1,441,583		1,286,265	
ACTIONS OVER \$25,000	967,685		682,705		327,782		249,158		137,027		147,423	
	6,181,447		5,698,217		1,952,148		2,081,383		1,304,556		1,138,842	
EDUCATIONAL + NONPROFIT INSTITUTIONS												
ACTIONS OF \$25,000 OR LESS	3,529,523		3,272,473		443,062		422,503		836,788		951,866	
ACTIONS OVER \$25,000	126,132		82,037		46,785		24,543		27,080		29,905	
	3,403,391		3,190,436		396,277		397,960		809,708		921,961	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)												
ACTIONS OF \$25,000 OR LESS	123,820,864		120,002,855		28,127,309		27,436,678		41,717,182		42,115,396	
ACTIONS OVER \$25,000	11,127,694		8,345,517		2,972,179		1,476,584		2,470,235		2,555,734	
	112,693,170		111,657,338		25,155,130		25,960,094		39,246,947		39,619,662	
SMALL BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	23,955,765		22,771,551		5,770,743		5,137,117		7,673,391		7,697,796	
ACTIONS OVER \$25,000	6,199,559		4,681,670		1,484,742		744,223		1,683,850		1,610,958	
	17,756,206		18,089,881		4,286,001		4,392,894		5,989,541		6,086,838	
OTHER BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	99,865,099		97,231,304		22,356,566		22,299,561		34,043,791		34,477,600	
ACTIONS OVER \$25,000	4,928,135		3,663,847		1,487,437		732,361		786,385		944,776	
	94,936,964		93,567,457		20,869,129		21,567,200		33,257,406		33,532,824	
SMALL BUSINESS PERCENT OF BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	19.3		19.0		20.5		18.7		18.4		18.3	
ACTIONS OVER \$25,000	55.7		56.1		50.0		50.4		68.2		63.0	
	15.8		16.2		17.0		16.9		15.3		15.4	

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1990-FY 1989 ^{a/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	Oct 89-	Oct 88-	Oct 89-	Oct 88-	Oct 89-	Oct 88-
	Sep 90	Sep 89	Sep 90	Sep 89	Sep 90	Sep 89
TOTAL						
ACTIONS OF \$25,000 OR LESS	\$46,902,298	\$43,913,342	\$11,120,157	\$10,922,941	\$2,122,458	\$1,495,173
ACTIONS OVER \$25,000	4,633,320	2,766,667	1,687,591	1,998,308	270,910	112,949
	42,268,978	41,146,675	9,432,576	8,924,633	1,851,548	1,382,224
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS	4,377,993	4,147,434	134,048	217,536	63,816	40,805
ACTIONS OVER \$25,000	395,410	245,487	45,157	85,124	34,457	17,519
	3,982,583	3,901,947	87,891	132,412	29,359	23,286
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS	1,704,715	1,212,515	1,570,454	1,412,367	9,955	610
ACTIONS OVER \$25,000	393,115	151,148	108,741	127,747	54	0
	1,311,600	1,061,367	1,461,713	1,284,620	9,901	610
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS	1,780,932	1,605,034	110,207	114,562	26,446	19,257
ACTIONS OVER \$25,000	38,535	20,383	4,412	4,178	6,549	2,851
	1,742,397	1,584,611	105,795	110,384	19,797	16,406
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS	39,038,575	36,947,951	9,303,034	9,177,392	2,018,278	1,424,248
ACTIONS OVER \$25,000	3,806,177	2,349,241	1,525,857	1,780,175	225,787	92,326
	35,232,398	34,598,710	7,777,177	7,397,217	1,792,491	1,341,922
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	5,169,630	4,582,261	3,913,362	4,218,524	821,174	682,185
ACTIONS OVER \$25,000	1,745,927	1,032,186	1,031,851	1,204,679	191,860	79,912
	3,423,703	3,550,075	2,881,501	3,013,845	629,314	602,273
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	33,868,945	32,365,690	5,389,672	4,958,868	1,197,104	752,063
ACTIONS OVER \$25,000	2,060,250	1,317,055	493,996	575,496	33,927	12,414
	31,808,695	31,048,635	4,895,676	4,383,372	1,163,177	739,649
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS	13.2	12.4	42.1	46.0	40.7	47.6
ACTIONS OVER \$25,000	45.9	43.9	67.6	67.7	85.0	86.6
	9.7	10.3	37.1	40.7	35.1	44.9

TABLE 2
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1990 - FY 1989 ^{B/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL ^{B/}		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1990	1989	1990	1989	1990	1989
TOTAL ^{C/}	\$144,672,506	\$139,343,457	\$33,332,813	\$31,973,767	\$46,944,808	\$47,930,211
1st Qtr. Oct-Dec	16,829,377	4,888,703	2,874,450	862,822	5,317,923	0
2nd Qtr. Jan-Mar	11,744,338	37,754,308	8,997,746	1,010,694	14,960,645	19,631,550
3rd Qtr. Apr-Jun	33,856,522	36,332,220	8,721,750	13,753,622	11,248,546	14,544,556
4th Qtr. Jul-Sep	52,242,269	60,368,226	12,738,867	16,349,679	16,317,654	17,754,605
INTERAGENCY / FMS	9,964,253	9,579,291	2,284,325	1,676,870	2,946,266	3,415,388
1st Qtr. Oct-Dec	704,972	202,550	187,857	27,464	211,949	0
2nd Qtr. Jan-Mar	3,291,783	1,668,954	556,250	13,260	812,536	1,122,756
3rd Qtr. Apr-Jun	2,447,677	2,925,308	415,953	661,774	586,867	635,492
4th Qtr. Jul-Sep	3,519,821	4,782,479	1,121,265	1,035,872	1,334,881	1,776,840
FOR WORK OUTSIDE U. S. D/	7,149,132	6,380,922	2,279,930	2,330,541	1,441,523	1,265,365
1st Qtr. Oct-Dec	1,058,101	518,267	148,972	985	240,754	0
2nd Qtr. Jan-Mar	1,307,804	859,701	569,155	6,316	193,559	411,094
3rd Qtr. Apr-Jun	2,163,892	1,953,489	539,130	835,838	326,794	259,614
4th Qtr. Jul-Sep	2,619,435	3,049,465	1,022,668	1,483,402	680,476	615,657
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,529,523	3,272,473	443,062	422,503	336,788	951,866
1st Qtr. Oct-Dec	426,922	207,466	98,201	24,550	30,494	0
2nd Qtr. Jan-Mar	1,287,003	1,410,335	152,929	36,238	370,955	427,076
3rd Qtr. Apr-Jun	710,601	878,956	90,764	186,703	301,684	311,684
4th Qtr. Jul-Sep	1,104,997	775,716	101,068	174,015	334,011	213,106
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	123,820,864	120,002,855	28,127,309	27,436,578	41,717,162	42,175,396
1st Qtr. Oct-Dec	14,620,636	3,960,370	2,420,780	888,323	4,332,679	0
2nd Qtr. Jan-Mar	35,806,410	33,815,254	7,669,299	954,860	12,383,260	17,750,124
3rd Qtr. Apr-Jun	28,470,478	30,574,050	7,614,189	12,122,310	10,133,748	17,347,248
4th Qtr. Jul-Sep	44,923,340	51,653,181	10,423,041	13,551,165	14,367,905	15,308,624
SMALL BUSINESS FIRMS	23,955,765	22,771,551	5,770,743	5,137,117	7,673,391	7,547,796
1st Qtr. Oct-Dec	2,892,741	959,857	421,179	164,767	848,373	0
2nd Qtr. Jan-Mar	5,354,290	4,521,961	1,235,210	107,238	1,748,603	1,832,089
3rd Qtr. Apr-Jun	5,655,156	5,353,332	1,475,093	1,400,386	2,123,887	1,211,401
4th Qtr. Jul-Sep	10,053,578	11,936,401	2,639,261	3,524,766	3,052,528	4,504,106
OTHER BUSINESS FIRMS	99,865,099	97,231,304	22,356,566	22,299,561	34,043,791	34,477,600
1st Qtr. Oct-Dec	11,727,895	3,000,513	1,999,601	763,556	1,964,304	0
2nd Qtr. Jan-Mar	30,452,120	29,293,293	6,434,084	847,642	10,334,647	2,411,425
3rd Qtr. Apr-Jun	22,815,322	25,220,718	6,139,096	10,721,924	8,159,461	7,445,247
4th Qtr. Jul-Sep	34,869,762	39,716,780	7,783,780	10,026,419	11,115,377	11,753,118
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.3	19.0	20.5	18.7	16.4	14.7
1st Qtr. Oct-Dec	19.8	24.2	27.4	23.3	17.6	0
2nd Qtr. Jan-Mar	15.0	13.4	16.1	11.2	17.8	13.2
3rd Qtr. Apr-Jun	19.9	17.5	19.4	12.6	17.7	14.6
4th Qtr. Jul-Sep	22.4	23.1	25.3	26.0	21.7	16.7

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency Awards

C/ Commencing in FY 1989 includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

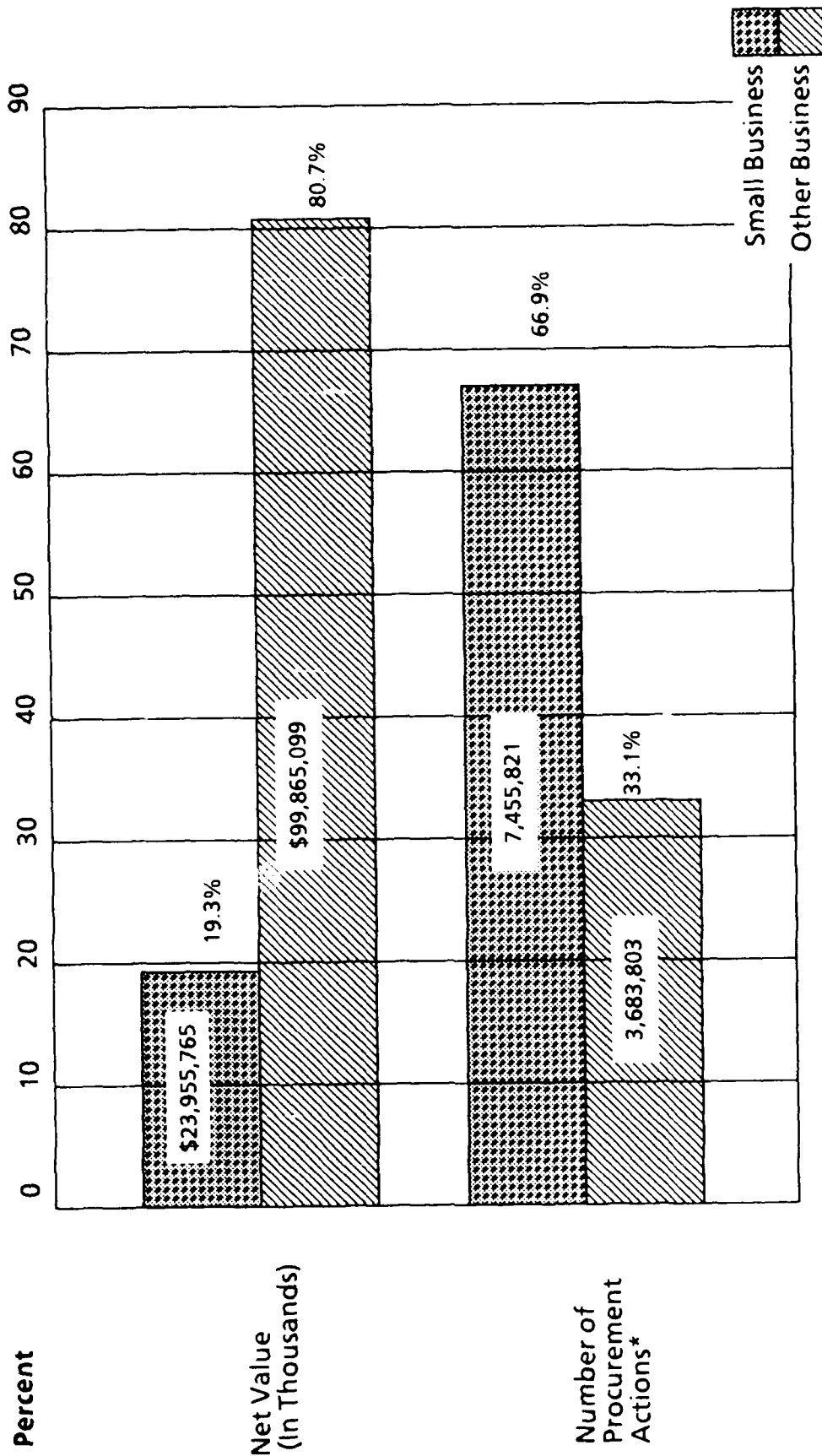
TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1990 - FY 1989

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1990	1989	1990	1989	1990	1989
TOTAL	\$46,402,298	\$43,913,342	\$11,120,167	\$10,922,941	\$2,122,458	\$1,495,173
1st Qtr. Oct-Dec	6,368,033	2,555,305	2,943,453	1,459,498	568,336	1,078
2nd Qtr. Jan-Mar	14,004,813	14,158,115	2,795,882	2,768,188	568,336	16,145
3rd Qtr. Apr-Jun	10,284,024	8,594,417	2,382,855	2,444,688	233,212	364,577
4th Qtr. Jul-Sep	16,245,428	18,595,505	4,097,977	4,245,567	1,320,911	1,117,369
INTERAGENCY / FMS	4,377,993	4,147,434	134,048	217,536	13,816	40,865
1st Qtr. Oct-Dec	267,024	122,455	29,202	51,161	0	0
2nd Qtr. Jan-Mar	1,864,475	496,893	35,632	57,329	9,467	182
3rd Qtr. Apr-Jun	1,346,332	1,717,429	31,540	51,477	13,801	2,825
4th Qtr. Jul-Sep	990,162	1,810,657	37,674	59,159	43,548	37,798
FOR WORK OUTSIDE U.S.	1,704,715	1,212,515	1,570,454	1,412,367	9,914	610
1st Qtr. Oct-Dec	135,596	107,434	531,117	409,848	0	0
2nd Qtr. Jan-Mar	251,077	289,983	209,400	132,308	6,864	0
3rd Qtr. Apr-Jun	588,743	288,155	692,395	601,985	0	0
4th Qtr. Jul-Sep	729,299	546,943	137,542	266,226	3,621	610
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,780,932	1,605,034	110,207	114,562	26,446	19,257
1st Qtr. Oct-Dec	265,918	173,969	20,263	7,947	0	0
2nd Qtr. Jan-Mar	664,391	929,267	31,684	17,668	3,374	32
3rd Qtr. Apr-Jun	217,332	314,563	22,091	18,617	2,413	1,292
4th Qtr. Jul-Sep	633,291	187,235	36,169	70,310	20,152	17,928
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)	39,038,575	36,947,951	9,303,034	9,177,392	2,018,278	1,434,248
1st Qtr. Oct-Dec	5,699,495	2,161,447	1,262,760	989,522	0	1,078
2nd Qtr. Jan-Mar	11,724,870	12,441,916	2,518,424	2,584,965	648,604	15,438
3rd Qtr. Apr-Jun	8,131,570	6,293,099	1,636,062	1,774,536	325,324	860,480
4th Qtr. Jul-Sep	13,982,640	16,050,589	3,885,788	3,848,379	1,164,540	1,056,760
SMALL BUSINESS FIRMS	5,169,630	4,582,761	3,913,362	4,218,524	621,174	682,184
1st Qtr. Oct-Dec	907,467	313,598	582,772	541,414	0	1,078
2nd Qtr. Jan-Mar	1,114,227	1,355,702	922,693	1,208,016	184,419	11,704
3rd Qtr. Apr-Jun	1,015,704	894,413	894,289	933,617	113,815	147,214
4th Qtr. Jul-Sep	2,132,232	2,018,548	1,413,608	1,535,477	523,445	47,187
OTHER BUSINESS FIRMS	33,868,945	32,365,190	5,389,672	4,958,868	1,197,104	752,063
1st Qtr. Oct-Dec	4,792,028	1,842,849	579,984	448,108	0	0
2nd Qtr. Jan-Mar	10,110,643	12,080,214	1,595,731	1,556,934	341,101	4,120
3rd Qtr. Apr-Jun	7,115,866	5,399,586	741,773	840,914	101,344	161,144
4th Qtr. Jul-Sep	11,850,408	14,032,041	2,472,183	2,312,902	221,649	554,541
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	13.2	12.4	42.1	48.0	30.7	47.8
1st Qtr. Oct-Dec	15.9	14.5	54.1	52.1	0	20.0
2nd Qtr. Jan-Mar	9.9	10.9	36.6	4.1	0.6	0.0
3rd Qtr. Apr-Jun	12.5	14.2	54.3	51.6	0.3	0.0
4th Qtr. Jul-Sep	15.2	12.6	36.4	34.9	4.1	2.3

Chart 1

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions: FY 1990



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1990 - FY 1981 ^{A/}

(AMOUNTS IN MILLIONS)

T Y P E O F C O N T R A C T O R		FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY 1984	FY 1983	FY 1982	FY 1981
TOTAL	B/	\$144,673	\$139,343	\$151,353	\$156,508	\$158,829	\$153,725	\$146,032	\$140,483	\$124,725	\$105,223
INTERAGENCY/FMS											
Army		33,333	31,979	32,846	36,800	37,512	77,497	33,399	29,893	29,745	24,058
Navy		46,945	47,831	55,843	54,974	49,630	51,026	45,431	48,658	39,776	29,894
Air Force		46,902	43,915	46,633	47,305	48,852	53,303	46,839	41,436	34,732	29,132
Defense Logistics Agency		11,120	10,923	11,166	11,229	16,547	15,173	14,884	15,196	15,999	17,932
Civil Functions		2,122	1,495	2,169	1,981	1,711	1,767	1,853	1,949	1,959	2,057
Other Defense Agencies		4,250	3,200	2,696	4,220	4,578	3,960	3,626	3,350	2,514	2,090
FOR WORK OUTSIDE U. S. C/											
INTERAGENCY/FMS		9,964	9,579	8,919	8,809	9,884	12,399	10,098	9,903	12,755	9,798
Army		2,281	1,679	1,789	1,900	2,523	2,696	2,636	2,808	4,759	3,661
Navy		2,948	3,416	3,193	3,546	2,841	4,229	3,355	2,811	2,811	2,073
Air Force		4,378	4,147	3,493	2,729	3,772	4,758	3,516	3,404	4,724	3,677
Defense Logistics Agency		134	218	251	326	375	366	274	326	248	221
Civil Functions		64	41	72	73	77	75	67	58	52	43
Other Defense Agencies		159	79	121	236	295	275	250	201	160	123
EDUCATIONAL + NONPROFIT INSTITUTIONS											
Army		7,149	6,381	8,149	8,863	9,081	8,611	8,311	7,236	7,522	6,559
Navy		2,280	2,331	3,423	3,423	3,113	3,205	2,559	2,196	2,208	1,821
Air Force		1,442	1,403	1,455	1,404	1,163	1,068	1,163	982	644	561
Defense Logistics Agency		1,705	1,213	1,924	2,367	1,894	1,746	1,649	1,302	1,443	1,317
Civil Functions		1,570	1,412	1,583	1,571	2,578	2,535	2,876	2,712	3,188	2,805
Other Defense Agencies		10	1	20	16	4	7	9	2	*	*
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)		123,821	120,003	130,815	135,340	136,497	139,587	124,912	121,096	102,463	87,195
Army		28,127	27,442	27,534	31,003	31,439	31,192	27,861	24,580	22,515	18,366
Navy		41,717	42,176	50,054	48,944	44,232	45,656	39,948	43,880	35,695	26,752
Air Force		38,039	36,949	39,501	40,615	41,737	45,469	40,507	35,649	27,619	23,358
Defense Logistics Agency		8,303	9,177	9,244	9,232	13,503	12,190	11,673	12,150	12,542	14,987
Civil Functions		2,018	1,834	2,035	1,859	1,588	1,624	1,734	1,854	1,873	1,935
Other Defense Agencies		3,616	2,347	2,347	3,687	3,997	3,455	3,189	2,982	2,219	1,827
SMALL BUSINESS FIRMS		23,956	22,772	25,229	26,624	26,914	26,049	23,816	22,769	20,143	17,770
Army		5,771	5,137	6,462	7,522	7,528	7,749	6,675	5,604	5,094	4,243
Navy		7,673	7,698	8,157	7,421	7,421	7,022	6,100	5,854	4,552	3,999
Air Force		5,170	4,583	5,169	5,361	4,869	4,703	4,341	3,932	3,453	3,010
Defense Logistics Agency		3,913	4,219	3,990	4,162	5,445	5,136	5,238	6,064	5,888	5,374
Civil Functions		821	582	979	1,050	924	883	928	910	831	891
Other Defense Agencies		607	453	472	784	627	555	534	404	325	253
SMALL BUSINESS PERCENT OF BUSINESS FIRMS		19.3 %	19.0 %	19.3 %	19.7 %	19.7 %	18.7 %	19.1 %	18.8 %	19.7 %	20.4 %
Army		20.5	18.7	23.5	24.3	24.3	24.8	24.0	22.8	22.6	23.1
Navy		18.4	18.3	16.3	15.8	16.8	15.4	15.3	13.3	12.8	14.9
Air Force		12.4	12.4	13.1	13.2	11.7	10.3	10.7	11.0	12.5	12.9
Defense Logistics Agency		42.1	46.0	43.2	45.1	40.3	42.1	44.9	49.9	46.9	36.0
Civil Functions		40.7	47.6	48.1	56.5	58.2	54.4	53.5	49.1	44.4	46.1
Other Defense Agencies		16.8	16.0	20.1	21.3	15.7	16.1	16.8	13.5	14.6	13.9

^{A/} For definitions and coverage, see notes on coverage.

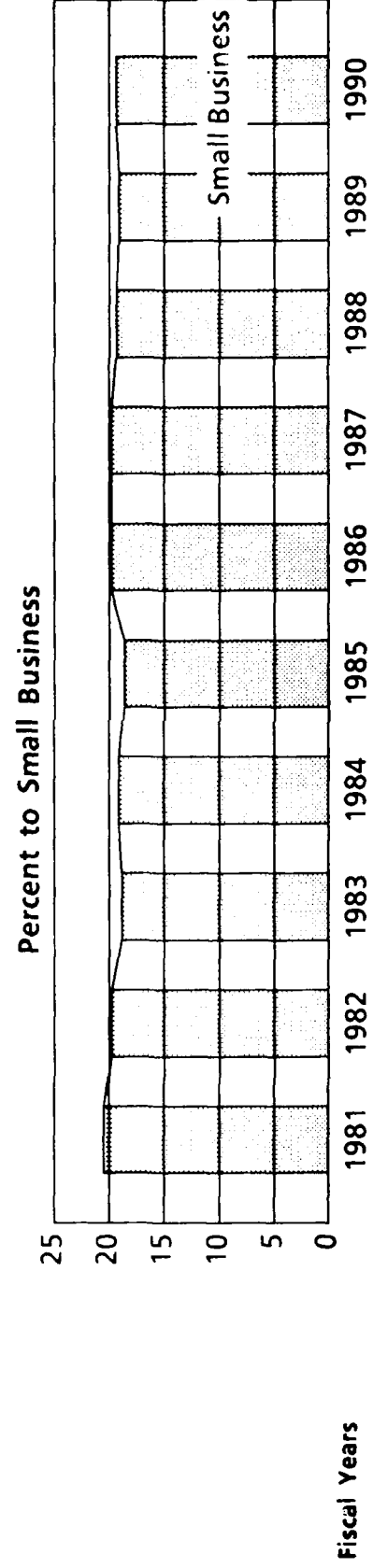
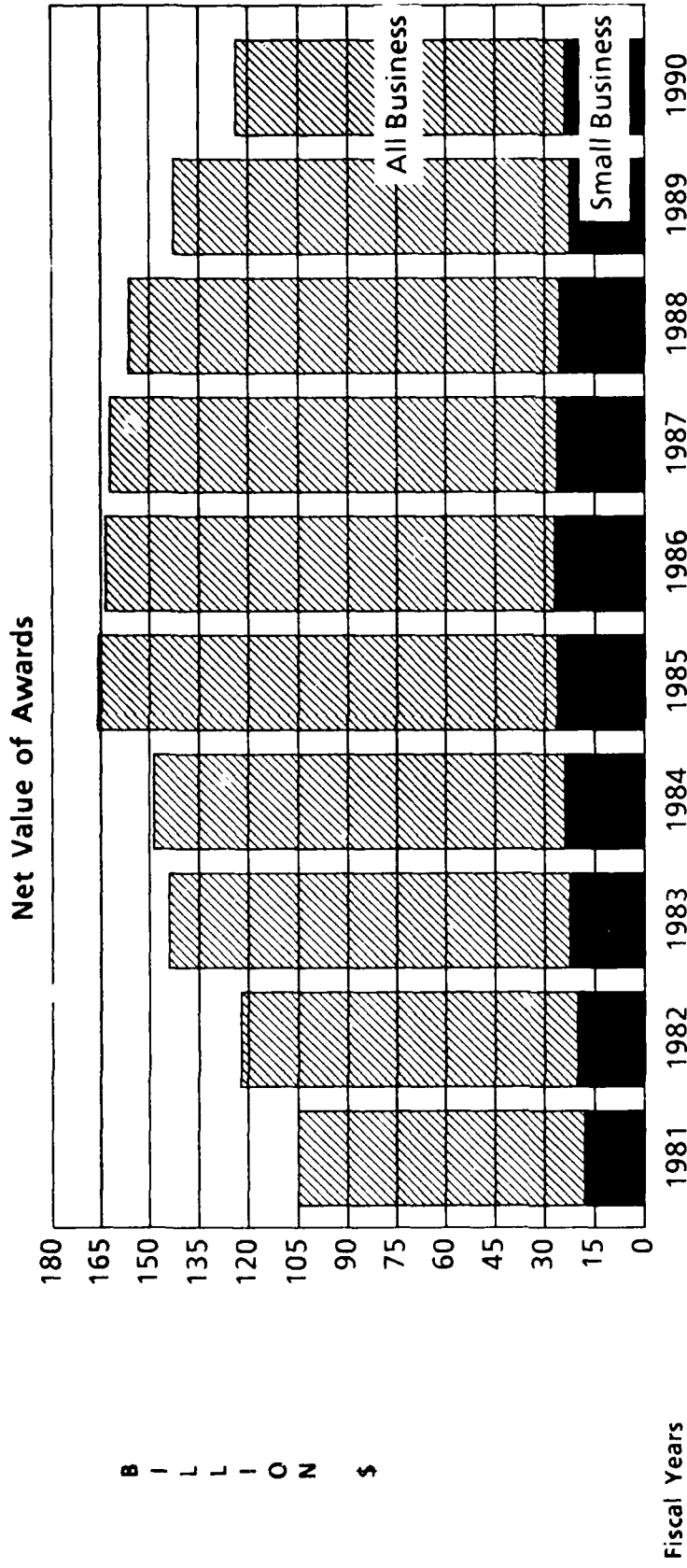
^{B/} Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

^{C/} Includes foreign firms for performance in U.S.
* Less than \$500,000.

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Chart II

Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses
and Percent Distribution to Small Businesses: FY 1981 - 1990



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for FY 1990 and FY 1989 and in Table 6 for FY 1981 through FY 1990. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1981 through FY 1990.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1990 totaled \$123,821 million, \$3,818 million (3.2 percent) more than last year. A comparison of FY 1990 and FY 1989 totals show a decrease in the Major Hard Goods category and an increase in the Services and the All Other categories. The largest

increases in the procurement programs were in All Actions of \$25,000 or Less, \$2,782 million; Electronics and Communication Equipment, \$367 million; Subsistence, \$341 million; and Weapons, \$323 million.

The programs with the largest decreases were Construction, \$1,679 million; Missile and Space Systems, \$1,598 million; and Combat Vehicles, \$423 million.

Chart III shows awards to all businesses and percent distribution to small businesses by procurement program for FY 1990 and FY 1989.

TABLE 5
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1990 - FY 1989 ^{A/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1989 - September 1990				October 1988 - September 1989			
	T O T A L		SMALL BUSINESS		T O T A L		SMALL BUSINESS	
	Amount (1)	% (2)	Amount (3)	B/ (4)	Amount (1)	% (2)	Amount (3)	B/ (5)
TOTAL /C	\$144,672,506				\$139,343,457			
INTERAGENCY/FMS	9,964,253				9,579,291			
FOR WORK OUTSIDE U. S. D/	7,149,132				6,380,922			
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,529,523				3,272,473			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	123,820,864	100.0	\$23,955,785	19.4	120,002,855	100.0	\$22,771,551	19.0
MAJOR HARD GOODS (SUB-TOTAL)	79,120,269	63.9	6,102,841	25.5	79,917,592	66.6	5,688,817	25.0
AIRCRAFT (SUB-TOTAL)	23,994,463	19.4	1,082,380	4.5	24,225,694	20.2	1,110,770	4.9
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	16,075,861	13.0	308,527	1.3	15,421,313	12.9	291,101	1.3
AIRCRAFT ENGINES AND RELATED SPARES	4,350,460	3.5	221,284	0.9	4,733,749	3.9	294,417	1.3
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,568,142	2.9	552,569	2.3	4,070,632	3.4	525,252	2.3
MISSILE AND SPACE SYSTEMS	17,136,849	13.8	675,614	2.8	18,735,096	15.6	702,396	3.1
SHIPS	10,303,581	8.3	1,588,697	6.6	9,598,142	8.0	1,359,858	6.0
TANK-AUTOMOTIVE (SUB-TOTAL)	3,322,970	2.7	465,825	1.9	3,821,233	3.2	357,394	1.6
COMBAT VEHICLES	2,156,580	1.7	146,165	0.6	2,580,227	2.2	136,541	0.6
NON-COMBAT VEHICLES	1,166,290	0.9	319,660	1.3	1,241,006	1.0	220,853	1.0
WEAPONS	1,842,130	1.5	239,634	1.0	1,518,643	1.3	213,145	0.9
AMMUNITION	4,032,453	3.3	371,300	1.6	3,900,238	3.3	301,679	1.3
ELECTRONICS AND COMMUNICATION EQUIPMENT	18,487,823	14.9	1,679,391	7.0	18,120,546	15.1	1,643,575	7.2
SERVICES	14,637,670	11.8	4,202,934	17.5	11,708,407	9.8	3,461,160	15.2
ALL OTHER (SUB-TOTAL)	30,062,925	24.3	13,649,990	57.0	28,376,856	23.7	13,621,574	59.8
SUBSISTENCE	1,605,594	1.3	691,267	2.9	1,265,301	1.1	543,149	2.4
TEXTILES, CLOTHING AND EQUIPAGE	744,857	0.6	496,357	2.1	859,577	0.7	606,614	2.7
FUELS + LUBRICANTS (SUB-TOTAL)	3,771,388	3.1	1,053,014	4.4	3,475,105	2.9	1,152,910	5.1
PETROLEUM	3,712,948	3.0	1,012,128	4.2	3,365,803	2.8	1,084,797	4.8
OTHER FUELS + LUBRICANTS	50,251	*	34,123	0.1	68,724	0.1	62,633	0.3
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	8,089	*	6,763	*	39,578	*	5,480	*
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	7,056,160	5.7	2,087,270	8.7	6,995,804	5.8	1,970,878	8.7
BUILDING SUPPLIES	60,396	0.1	33,608	0.1	88,826	0.1	61,411	0.3
TRANSPORTATION EQUIPMENT	0	0.0	0	0.0	1,934	*	768	*
PRODUCTION EQUIPMENT	176,935	0.1	57,247	0.2	233,135	0.2	89,835	0.4
CONSTRUCTION EQUIPMENT	97,633	0.1	23,048	0.1	203,568	0.2	7,573	*
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	485,505	0.4	131,603	0.6	402,927	0.3	93,651	0.4
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	33,238	*	15,422	0.1	31,789	*	15,212	0.1
MATERIALS HANDLING EQUIPMENT	96,959	0.1	84,426	0.4	116,882	0.1	73,170	0.3
ALL OTHER SUPPLIES + EQUIPMENT	6,105,494	4.9	1,741,916	7.3	5,916,943	4.9	1,629,258	7.2
CONSTRUCTION	5,757,232	4.7	3,122,523	13.0	7,435,552	6.2	4,666,353	20.5
ALL ACTIONS OF \$25,000 OR LESS	11,127,694	9.0	6,199,559	25.9	8,345,517	7.0	4,681,670	20.6

A/ For definitions and coverage, see notes on coverage.
B/ Percentage of small business firms (column 3) to all
C/ Commencing with FY 1989, the total includes Tariff or
D/ Includes foreign firms for performance in U.S.
* Less than 0.05 percent.

business firms for work in the U.S. (column 1).
Regulated Acquisitions not included elsewhere in this table.

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Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1990 and 1989

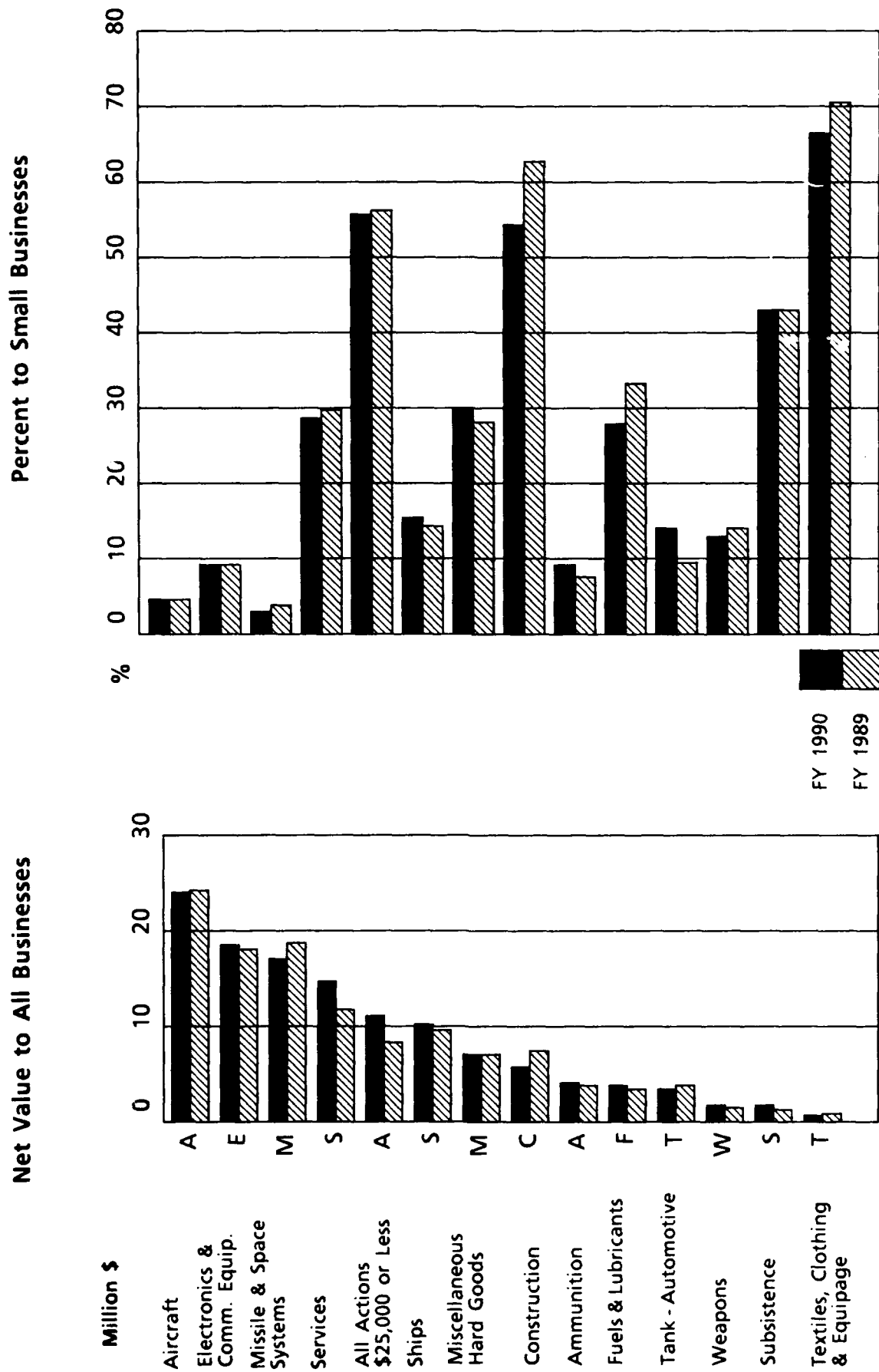


TABLE 6
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1990 - FY 1986 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT					
	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986		FY '90	FY '89	FY '88	FY '87	FY '86	
TOTAL B/	\$144,672,506	\$139,343,457	\$151,352,713	\$156,507,586	\$158,829,340							
INTERAGENCY/FMS	9,964,253	9,579,291	8,919,370	8,808,953	9,883,818							
FOR WORK OUTSIDE THE U.S. C/	7,149,132	6,380,922	8,149,175	8,863,355	9,080,746							
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,529,523	3,272,473	3,469,252	3,494,958	3,367,718							
BUSINESS FIRMS FOR WORK IN THE U.S.												
BUSINESS FIRMS TOTAL	123,820,864	120,002,855	130,814,816	135,340,300	136,497,058		100.0	100.0	100.0	100.0	100.0	
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	85,856,513	93,015,159	92,822,136	92,822,136		63.9	66.6	65.6	68.7	68.0	
Aircraft	24,225,694	24,978,326	27,683,901	27,683,901	32,267,221		19.4	20.2	19.1	20.5	22.6	
Missile and Space Systems	17,136,899	18,755,066	19,593,980	19,781,434	18,755,066		13.8	15.6	15.1	14.6	14.2	
Ships	10,303,591	9,586,142	13,716,230	11,474,778	9,412,931		8.3	8.0	10.5	8.5	9.9	
Tank-Automotive	3,322,910	3,821,233	3,927,925	4,853,862	5,248,926		2.7	3.2	3.0	3.6	3.8	
Weapons	1,842,130	1,518,843	1,667,409	2,098,819	2,304,203		1.5	1.3	1.3	1.6	1.7	
Ammunition	4,032,453	3,900,238	4,119,354	4,555,064	4,489,965		3.3	3.3	3.1	3.4	3.3	
Electronics and Communications Equip.	18,487,823	18,120,546	17,753,289	22,567,471	19,743,183		14.9	15.1	13.6	16.7	14.5	
SERVICES	14,637,670	11,708,407	12,029,739	11,044,330	10,447,432		11.8	9.8	9.2	8.2	7.7	
ALL OTHER (SUBTOTAL)	30,062,925	28,376,856	32,928,564	31,280,811	33,227,490		24.3	23.6	25.2	23.1	24.3	
Substance	1,605,594	1,265,301	1,259,007	1,259,007	1,261,358		1.3	1.1	1.0	0.9	0.9	
Textiles, Clothing, and Equipage	7,771,338	3,475,105	3,292,185	985,534	1,057,914		6.3	2.9	0.9	0.7	0.8	
Fuels and Lubricants	7,056,160	6,905,804	7,745,382	3,037,834	7,235,691		5.7	5.8	2.5	2.2	5.3	
Miscellaneous Hard Goods	5,757,232	7,435,552	8,066,574	6,020,944	5,527,886		4.6	6.2	5.9	4.4	4.1	
Construction	11,127,694	8,345,317	11,414,567	11,162,338	7,632,728		9.0	7.0	8.7	6.2	5.6	
All Actions of \$25,000 or Less					10,491,813							
PERCENT OF TOTAL												
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.												
SMALL BUSINESS FIRMS TOTAL	23,955,765	22,771,551	25,228,786	26,624,157	26,914,262		19.3	19.0	19.3	19.7	19.7	
MAJOR HARD GOODS (SUBTOTAL)	6,102,841	5,688,817	5,854,002	7,145,431	7,481,432		7.7	7.1	6.8	7.7	8.1	
Aircraft	1,082,380	1,110,770	1,119,120	1,310,050	1,354,528		4.5	4.6	4.5	4.7	4.2	
Missile and Space Systems	575,514	702,396	659,297	768,294	645,708		3.9	3.7	3.3	3.9	3.3	
Ships	1,588,687	1,359,858	1,199,631	1,475,831	1,499,882		15.4	14.2	8.7	12.9	15.9	
Tank-Automotive	465,825	357,394	394,365	710,488	778,849		14.0	9.4	10.0	14.6	14.8	
Weapons	239,634	213,145	235,679	330,176	343,008		13.0	14.0	14.1	15.7	14.9	
Ammunition	371,300	301,679	412,887	439,079	617,803		9.2	7.7	10.0	9.6	13.8	
Electronics and Communications Equip.	1,679,331	1,843,575	1,833,023	2,111,533	2,241,654		9.1	9.1	10.3	9.4	11.4	
SERVICES	4,202,934	3,461,160	3,770,752	3,465,667	2,908,988		28.7	29.6	31.3	31.4	27.8	
ALL OTHER (SUBTOTAL)	13,649,990	13,621,574	15,604,032	16,013,059	16,523,842		45.4	48.0	47.4	51.2	49.7	
Substance	691,267	543,149	500,215	411,720	498,925		43.1	42.9	39.7	34.9	39.6	
Textiles, Clothing, and Equipage	496,357	606,614	880,045	740,599	800,777		66.6	70.6	76.5	75.1	84.2	
Fuels and Lubricants	1,053,014	1,152,910	670,684	857,538	1,899,118		27.9	33.2	20.4	28.2	26.2	
Miscellaneous Hard Goods	2,087,270	1,970,878	2,214,355	2,342,794	2,403,178		29.6	28.2	28.6	28.9	43.3	
Construction	3,122,523	4,866,553	5,043,326	5,536,150	5,083,109		54.2	62.8	62.5	62.2	56.6	
All Actions of \$25,000 or Less	6,199,559	4,681,670	6,295,397	6,124,158	5,748,035		55.7	56.1	55.2	54.9	54.8	

A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989 the total includes Tariff or Regulated Acquisitions not included elsewhere in this table

C/ Includes foreign concerns with performance in U.S.

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TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1985 - FY 1981 ^{R/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1985	FY 1984	FY 1983	FY 1982	FY 1981	FY '85	FY '84	FY '83	FY '82	FY '81
TOTAL ^{R/}	\$163,725,360	\$146,031,610	\$140,482,972	\$124,724,875	\$105,222,886					
INTERAGENCY/FMS	12,398,566	10,098,092	9,902,800	12,755,340	9,798,208					
FOR WORK OUTSIDE THE U.S. C/	8,611,099	8,311,482	7,236,372	7,522,294	6,558,798					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,129,061	2,709,888	2,247,933	1,984,448	1,671,352					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	139,586,634	124,912,148	121,095,867	102,463,093	87,194,528	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	98,144,846	86,311,336	80,806,612	67,870,460	53,321,936	70.3	69.1	66.7	66.2	61.2
Aircraft	34,579,580	29,234,550	26,297,322	21,132,584	16,538,058	24.8	23.4	21.7	20.6	19.0
Missile and Space Systems	18,667,899	16,663,293	14,689,528	12,711,620	10,232,085	13.4	13.3	12.1	12.4	11.7
Ships	10,404,343	9,353,141	12,818,867	9,557,419	7,393,249	7.5	7.5	10.6	9.3	8.5
Tank-Automotive	5,152,256	4,989,563	4,664,359	4,355,915	3,848,480	3.7	4.0	3.9	4.3	4.4
Weapons	2,618,777	2,825,864	2,438,970	2,331,955	1,623,192	1.9	1.9	2.0	2.3	1.7
Ammunition	4,584,833	3,955,411	3,199,429	3,560,449	2,053,861	3.4	3.2	2.6	3.5	2.4
Electronics and Communications Equip.	22,037,658	19,693,514	16,697,137	14,220,218	11,733,011	15.8	15.8	13.8	13.9	13.5
SERVICES	9,126,012	8,478,023	10,397,348	7,888,730	5,845,754	6.5	6.8	8.6	7.7	6.7
ALL OTHER (SUBTOTAL)	32,315,776	30,118,789	29,891,907	26,703,903	28,026,838	23.2	24.1	24.7	26.1	32.1
Subsistence	1,023,603	1,112,171	1,090,055	1,553,429	1,620,734	0.7	0.9	0.9	1.5	1.9
Textiles, Clothing, and Equipage	1,143,180	1,086,823	1,091,401	1,015,913	866,635	0.8	0.9	0.9	1.0	1.0
Fuels and Lubricants	6,307,559	6,325,999	6,901,100	7,666,252	10,351,184	4.5	5.1	5.7	7.5	11.9
Miscellaneous Hard Goods	5,462,732	4,836,668	4,707,105	4,435,559	3,669,716	3.9	4.0	3.9	4.3	4.2
Construction	1,895,620	6,670,617	6,106,135	5,322,882	4,844,686	5.6	5.3	5.0	5.2	5.7
All Actions of \$25,000 or Less	11,493,287	9,986,511	9,996,111	6,710,068	6,573,883	7.5	8.0	8.3	6.5	7.5
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS FIRMS TOTAL	26,048,769	23,816,460	22,768,738	20,143,383	17,769,984	18.7	19.1	18.8	19.7	20.4
MAJOR HARD GOODS (SUBTOTAL)	6,801,601	5,854,611	4,992,618	4,875,156	3,870,857	6.9	6.8	6.2	7.2	7.3
Aircraft	1,181,395	996,531	755,526	714,997	576,900	3.4	3.4	2.9	3.4	3.5
Missile and Space Systems	1,453,777	426,501	385,071	343,715	337,100	2.4	2.6	2.6	2.7	3.3
Ships	1,298,953	1,217,888	1,016,742	1,072,919	1,006,529	12.5	13.0	7.9	11.2	13.6
Tank-Automotive	921,841	876,436	862,574	809,176	450,759	17.9	17.6	18.5	18.6	11.7
Weapons	232,582	219,236	163,180	202,713	177,154	9.6	9.0	6.7	8.7	11.6
Ammunition	843,163	495,753	469,964	437,177	264,123	13.7	12.5	14.7	12.3	12.9
Electronics and Communications Equip.	2,049,910	1,622,266	1,339,561	1,294,429	1,058,192	9.3	8.2	8.0	9.1	9.9
SERVICES	2,600,109	2,274,420	2,229,732	1,828,608	1,556,255	28.5	26.8	21.4	23.2	26.6
ALL OTHER (SUBTOTAL)	16,647,059	15,687,429	15,546,388	13,439,619	12,342,872	51.5	52.1	52.0	50.3	44.0
Subsistence	423,905	472,776	429,541	633,317	563,623	41.4	42.5	39.4	40.8	40.9
Textiles, Clothing, and Equipage	946,738	814,560	926,279	798,317	644,411	82.8	74.9	84.9	78.6	74.4
Fuels and Lubricants	1,699,018	2,095,929	3,084,016	3,150,658	2,854,386	26.9	33.1	44.7	41.1	27.6
Miscellaneous Hard Goods	2,157,975	1,883,006	1,629,796	1,744,536	1,537,683	39.5	40.2	34.6	36.3	41.9
Construction	5,784,887	5,016,817	4,163,563	3,516,307	3,123,534	73.0	75.2	68.2	66.1	63.2
All Actions of \$25,000 or Less	5,664,536	5,304,341	5,313,193	3,596,408	3,519,235	54.0	53.1	53.2	53.6	53.5

Note: Refer to first page of this table for footnotes.

TABLE 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1990 - FY 1989

A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,864	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,644
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26--
Missile and Space Systems	17,136,849	3,784,674	4,954,980	8,383,419	7,498	0	6,278
Ships	10,303,581	14,925	10,208,678	9,296	58,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	7,709	130,250	50,370	144	150-
Weapons	1,842,130	1,022,649	547,984	265,304	6,193	0	1,166-
Ammunition	4,032,453	3,129,863	847,804	55,759	193	0	483,700
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,936,119	272,679	10,088	2,587,710
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	496,298
ALL OTHER (SUBTOTAL)	30,062,925	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	77--
Subsistence	1,605,594	120,661	54,628	42,108	1,386,269	0	607
Textiles, Clothing, and Equipment	7,744,657	27,583	13,574	45,510	657,592	286	352
Fuels and Lubricants	3,771,388	12,533	6,093	8,102	3,742,871	1,038	355,599
Miscellaneous Hard Goods	7,956,160	1,083,754	1,734,624	2,560,940	1,217,261	103,982	12,354
Construction	5,757,232	1,729,667	1,746,583	1,091,456	11,364	1,355,308	127,459
All Actions of \$25,000 or Less	11,127,694	2,972,179	2,470,235	3,806,177	1,525,857	225,787	
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	19,529,244	31,562,078	27,831,633	592,937	23,226	376,474
Aircraft	24,225,694	3,077,892	8,428,859	12,527,613	189,372	0	47--
Missile and Space Systems	18,735,096	4,198,865	6,355,037	8,171,870	5,744	0	580
Ships	9,596,142	67,111	9,423,005	9,888	99,755	5,383	0
Tank-Automotive	3,821,233	3,627,902	10,211	12,963	50,893	66	198
Weapons	1,518,643	658,067	567,251	28,565	7,041	0	281--
Ammunition	3,900,238	2,885,726	948,366	61,060	86	0	376,019
Electronics and Communications Equip.	18,120,546	5,003,681	5,829,349	6,651,674	240,046	17,777	2,040,139
SERVICES	11,708,407	2,646,796	3,754,449	2,781,163	314,840	170,020	407,393
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	0
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Textiles, Clothing, and Equipment	859,577	16,714	7,312	15,127	820,424	0	0
Fuels and Lubricants	3,475,105	77,967	3,878	9,904	3,382,076	109	671
Miscellaneous Hard Goods	6,995,804	1,003,624	1,616,954	2,845,254	1,145,960	78,198	305,814
Construction	7,435,552	2,616,592	2,649,501	1,069,560	20,573	1,069,369	9,457
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	92,326	91,457

A/ For definitions and coverage, see notes on coverage.
B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1988 - FY 1987

R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	FISCAL YEAR 1988						CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY			
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804		\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,877	25,464		524,784
Aircraft	24,978,326	2,863,794	9,325,897	12,642,371	146,264	0		0
Missile and Space Systems	19,693,980	3,948,705	7,230,739	8,503,084	8,259	0		3,183
Ships	13,716,230	30,758	13,573,711	98,113	99,113	11,579		0
Tank-Automotive	3,927,925	3,788,864	12,481	85,355	39,647	549		29
Weapons	1,667,409	680,001	643,761	332,750	4,927	0		0
Ammunition	4,119,354	3,245,507	765,788	107,912	107	0		0
Electronics and Communications Equip.	17,753,289	3,125,345	6,578,189	7,205,577	309,290	13,336		521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898		1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442		282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0		0
Textiles, Clothing, and Equipage	1,150,449	41,035	14,386	37,815	1,057,188	0		35
Fuels and Lubricants	3,292,185	19,297	16,394	18,140	3,238,326	28		0
Miscellaneous Hard Goods	7,745,382	1,095,943	1,769,957	3,403,603	1,273,632	102,225		100,022
Construction	8,066,574	2,888,310	2,709,382	1,006,915	15,675	1,434,275		11,017
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,804,216	224,914		171,678
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034		\$3,687,310
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859		1,742,773
Aircraft	27,683,991	3,366,735	9,770,721	14,424,755	121,780	0		0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,535,161	2,569	0		228
Ships	11,474,728	69,401	11,306,744	72,616	67,703	26,264		0
Tank-Automotive	4,853,662	4,674,628	38,175	72,582	67,162	888		227
Weapons	2,098,819	699,746	1,033,839	361,858	3,376	0		0
Ammunition	4,555,004	3,544,326	528,613	482,065	0	0		0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707		1,742,318
SERVICES	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,612		1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563		352,964
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140		0
Textiles, Clothing, and Equipage	985,534	33,531	39,608	29,996	882,016	69		314
Fuels and Lubricants	3,037,834	54,106	12,869	38,920	2,930,633	438		868
Miscellaneous Hard Goods	6,020,944	1,165,583	1,697,768	1,140,183	1,774,270	87,809		155,331
Construction	8,895,666	3,435,937	2,784,323	1,335,576	9,965	1,292,304		37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	219,803		158,940

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1986 - FY 1985

A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1986							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$156,457,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475
MAJOR HARD GOODS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,563	640,790	15,833	1,885,575
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems	19,355,707	4,786,892	7,165,467	7,389,685	2,813	0	10,850
Ships	9,412,931	65,707	9,269,515	1,228	64,893	11,388	0
Tank-Automotive	5,288,926	5,031,299	27,728	116,855	71,864	1,050	330
Weapons	2,304,203	915,705	1,009,322	374,482	4,621	0	73
Ammunition	4,489,965	3,180,970	596,486	712,426	38	0	45
Electronics and Communications Equip.	19,743,183	3,598,938	6,770,357	7,094,380	401,836	3,395	1,874,277
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,669,362	12,734,414	1,399,630	287,474
Subsistence	1,261,358	85,378	52,630	28,976	1,094,374	0	0
Textiles, Clothing, and Equipage	1,057,914	52,883	12,780	25,861	961,973	58	359
Fuels and Lubricants	7,235,691	44,025	23,417	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods	5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764
Construction	7,632,728	3,818,210	1,877,668	785,756	7,196	1,124,063	19,835
All Actions of \$25,000 or Less	10,491,813	2,816,447	2,745,662	2,738,861	1,821,373	214,071	155,399
FISCAL YEAR 1985							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$139,586,634	\$31,192,491	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135	\$3,455,326
MAJOR HARD GOODS (SUBTOTAL)	98,144,846	21,528,199	36,609,846	37,660,685	590,188	31,148	1,724,780
Aircraft	34,579,580	3,728,610	10,203,015	20,559,971	87,984	0	0
Missile and Space Systems	18,667,899	3,700,210	6,613,693	8,329,883	2,243	0	1,870
Ships	10,404,343	56,846	10,270,641	211	55,846	20,799	0
Tank-Automotive	5,152,256	4,954,620	38,860	99,896	56,900	1,440	540
Weapons	2,618,277	1,243,399	1,098,152	272,267	4,459	0	0
Ammunition	4,684,833	4,021,313	583,472	80,003	45	0	0
Electronics and Communications Equip.	22,037,658	3,803,201	7,802,013	8,318,454	382,711	8,909	1,722,370
SERVICES	9,126,012	1,963,579	2,624,695	2,800,418	121,830	129,279	1,486,211
ALL OTHER (SUBTOTAL)	32,315,776	7,700,713	6,421,934	5,007,583	11,477,503	1,463,708	244,335
Subsistence	1,023,603	92,041	32,243	27,823	871,496	0	0
Textiles, Clothing, and Equipage	1,143,180	62,494	16,158	42,428	1,021,985	115	0
Fuels and Lubricants	6,307,354	35,171	20,061	60,054	6,189,643	1,193	1,232
Miscellaneous Hard Goods	5,462,732	1,305,386	1,469,008	1,137,522	1,385,205	67,045	98,566
Construction	7,895,622	3,427,273	2,237,907	986,060	11,764	1,198,674	23,942
All Actions of \$25,000 or Less	10,493,287	2,778,348	2,846,557	2,753,696	1,997,410	136,681	120,595

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1984 - FY 1983 ^{R/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1984							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$124,912,148	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,743,593	\$3,178,592
MAJOR HARD GOODS (SUBTOTAL)	86,315,336	19,306,750	31,749,771	33,236,110	513,499	22,752	1,486,454
Aircraft	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0	0
Missile and Space Systems	16,663,293	3,624,636	5,750,289	7,285,976	1,765	0	627
Ships	9,353,141	23,466	9,222,982	489	88,404	17,800	0
Tank-Automotive	4,989,563	4,832,841	11,377	84,583	58,944	1,588	230
Weapons	2,425,864	1,312,801	831,516	279,235	2,312	0	0
Ammunition	3,955,411	3,161,247	672,327	121,837	0	0	0
Electronics and Communications Equip.	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364	1,485,597
SERVICES	8,478,023	1,736,469	2,634,093	2,454,712	56,799	108,166	1,487,784
ALL OTHER (SUBTOTAL)	30,118,789	6,818,207	5,564,380	4,815,990	11,102,983	1,612,775	204,454
Subsistence	1,112,171	100,077	42,614	34,254	935,226	0	0
Textiles, Clothing, and Equipage	1,086,823	143,075	26,892	35,018	881,805	0	33
Fuels and Lubricants	6,325,999	31,899	40,212	79,543	6,171,708	2,602	35
Miscellaneous Hard Goods	4,936,668	1,287,806	1,287,806	938,798	1,261,628	91,319	76,746
Construction	6,670,617	2,576,480	1,786,390	973,348	6,509	1,323,886	24,404
All Actions of \$25,000 or Less	9,986,511	2,686,300	2,400,472	2,755,029	1,846,106	195,368	103,236
FISCAL YEAR 1983							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$121,095,867	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132	\$2,982,468
MAJOR HARD GOODS (SUBTOTAL)	80,806,612	17,031,106	32,860,666	28,984,585	461,771	39,197	1,429,987
Aircraft	26,297,322	2,577,790	8,341,845	15,293,523	84,164	0	0
Missile and Space Systems	14,689,528	3,425,558	4,441,626	6,811,936	1,418	0	8,990
Ships	12,818,867	74,443	12,640,433	1,071	68,909	34,011	0
Tank-Automotive	4,664,359	4,468,843	11,554	133,113	49,425	1,331	93
Weapons	2,439,970	1,522,207	652,327	263,374	2,012	0	2,725
Ammunition	3,139,429	2,364,390	752,655	793,371	238	0	0
Electronics and Communications Equip.	16,697,137	2,597,875	6,020,176	6,402,197	254,835	3,855	1,418,179
SERVICES	10,397,348	1,370,137	5,277,181	2,184,326	35,476	110,086	1,420,142
ALL OTHER (SUBTOTAL)	29,891,907	6,179,086	5,742,205	4,480,332	11,652,996	1,704,849	132,339
Subsistence	1,090,055	103,063	66,835	40,535	879,622	0	0
Textiles, Clothing, and Equipage	1,091,401	9,782	18,708	60,528	1,002,332	0	0
Fuels and Lubricants	6,901,100	17,827	37,259	57,850	6,786,915	1,248	0
Miscellaneous Hard Goods	4,707,105	1,224,554	1,366,083	791,952	1,166,807	117,362	40,347
Construction	6,106,135	2,209,984	1,615,974	850,772	1,186,807	1,408,567	14,005
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,645	1,810,486	177,672	77,987

Note: Refer to first page of this table for footnotes.

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 Directorate For Information
 Operations and Reports

TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1982 - FY 1981

R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1982							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$102,463,093	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,971	\$1,872,671	\$2,219,387
MAJOR HARD GOODS (SUBTOTAL)	67,870,460	15,880,961	28,821,843	21,699,235	562,299	28,273	877,849
Aircraft	21,132,884	2,108,663	8,466,695	10,519,606	37,882	38	0
Missile and Space Systems	12,711,620	3,091,641	4,476,667	5,138,937	1,595	0	2,780
Ships	9,557,419	33,634	9,423,315	10,685	67,289	22,496	0
Tank-Automotive	4,355,915	4,194,928	8,976	111,734	38,934	1,266	77
Weapons	2,331,955	1,372,754	687,454	269,091	2,617	0	39
Ammunition	3,560,449	2,611,251	582,528	366,060	610	0	0
Electronics and Communications Equip.	14,220,218	2,468,090	5,176,238	5,283,122	413,372	4,473	874,953
SERVICES	7,888,730	1,382,488	3,076,641	2,028,345	29,480	130,983	1,240,793
ALL OTHER (SUBTOTAL)	26,703,903	5,251,679	3,796,035	3,891,837	11,950,192	1,713,415	100,745
Subsistence	1,553,429	259,898	88,442	201,577	1,003,512	0	0
Textiles, Clothing, and Equipage	1,015,913	28,392	14,485	32,766	940,083	136	51
Fuels and Lubricants	7,666,252	34,501	46,115	53,389	7,530,132	2,038	77
Miscellaneous Hard Goods	4,435,559	1,034,325	1,114,239	770,581	1,389,304	95,378	31,732
Construction	5,322,682	2,018,686	1,137,061	668,822	5,713	1,485,309	7,091
All Actions of \$25,000 or Less	6,710,068	1,875,877	1,395,633	2,164,702	1,081,448	130,554	61,794
FISCAL YEAR 1981							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$87,194,528	\$18,365,681	\$26,752,259	\$23,367,536	\$14,946,845	\$1,934,978	\$1,827,229
MAJOR HARD GOODS (SUBTOTAL)	53,321,936	12,631,119	21,351,572	18,096,454	430,230	49,409	763,152
Aircraft	16,538,058	1,528,304	5,623,494	9,345,483	32,814	7,963	0
Missile and Space Systems	10,232,085	2,564,075	3,497,321	4,169,933	593	13	50
Ships	7,393,249	43,043	7,260,713	2,620	54,564	32,309	0
Tank-Automotive	3,848,480	3,744,479	6,589	64,308	28,723	4,381	0
Weapons	1,523,192	804,838	516,698	200,062	1,524	26	44
Ammunition	2,053,861	1,520,388	362,479	170,711	262	0	21
Electronics and Communications Equip.	11,733,011	2,425,992	4,084,278	4,143,337	311,650	4,717	763,037
SERVICES	5,845,754	1,119,520	1,699,180	1,884,366	15,989	153,909	972,790
ALL OTHER (SUBTOTAL)	28,026,838	4,615,042	3,701,507	3,386,716	14,500,626	1,731,660	91,287
Subsistence	1,620,734	247,770	71,255	187,346	1,114,363	0	0
Textiles, Clothing, and Equipage	866,635	9,540	13,822	25,390	817,747	110	26
Fuels and Lubricants	10,351,184	20,562	17,444	62,356	10,247,591	2,711	120
Miscellaneous Hard Goods	3,669,716	874,344	880,768	562,377	1,225,199	99,077	27,951
Construction	4,944,686	1,729,822	1,191,212	509,132	4,320	1,498,202	11,998
All Actions of \$25,000 or Less	6,573,883	1,732,604	1,527,006	2,040,115	1,091,406	131,560	51,192

Note: Refer to first page of this table for footnotes.

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AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E) by type of contractor, for FY 1981 through FY 1990, are shown in Table 7

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$22.015 million during FY 1990 and accounted for 17.3 percent of all DoD procurement. During FY 1989 the comparable amount was \$22.037 million, which was 17.9 percent of the total awards

Between FY 1982 and FY 1986, the relative share of RDT&E procurement to total procurement remained consistently around 13 or 14 percent. During FY 1987 it rose to 15.5 percent and continued to rise each year through FY 1989 and then there was a slight decline in FY 1990.

Contract awards for RDT&E by procurement program are shown for FY 1981 through FY 1990 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1990 - FY 1986 ^{B/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1990		FY 1989		FY 1988		FY 1987		FY 1986	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$22,404,659		\$23,260,820		\$22,601,657		\$21,867,373		\$19,466,651	
INTERAGENCY/FMS	171,345		1,032,050		166,028		150,594		118,810	
FOR WORK OUTSIDE U. S. B/	218,346		192,227		157,745		200,688		181,611	
TOTAL, EXCEPT ABOVE	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5	19,566,230	14.0
Army	3,801,306	13.3	4,205,809	15.1	3,296,264	11.8	3,164,453	10.1	2,841,728	8.9
Navy	5,447,830	12.8	6,333,132	14.7	6,466,685	12.6	7,366,012	14.7	7,286,119	16.1
Air Force	11,073,245	27.1	9,954,085	25.8	11,727,097	28.5	9,852,135	23.3	8,276,587	19.2
Defense Logistics Agency	19,404	0.2	10,495	0.1	30,137	0.3	39,551	0.4	18,292	0.1
Civil Functions	6,683	0.3	5,892	0.4	5,389	0.3	3,695	0.2	2,693	0.2
Other Defense Agencies	1,666,100	42.2	1,527,130	51.2	742,314	29.8	1,090,245	28.0	1,140,811	27.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,767,494	78.4	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5	2,616,458	77.7
Gray	227,245	51.3	280,467	66.4	267,306	60.7	282,469	59.8	258,140	59.1
Navy	656,987	78.5	721,944	75.8	947,976	83.0	868,996	82.2	955,425	85.6
Air Force	1,556,279	87.4	1,432,741	89.3	1,395,297	86.4	1,355,845	85.0	1,217,643	84.0
Defense Logistics Agency	14,673	13.5	8,816	7.7	20,603	23.2	23,453	23.5	6,880	7.6
Civil Functions	3,308	12.5	2,716	14.1	1,507	3.6	1,676	5.1	669	1.6
Other Defense Agencies	308,802	93.0	141,209	88.7	114,321	80.6	155,739	73.3	147,701	74.7
BUSINESS FIRMS FOR WORK IN THE U. S.	19,347,474	15.5	19,448,650	16.2	19,520,774	14.9	18,806,873	13.9	16,949,772	12.4
Army	2,574,061	12.7	3,925,342	14.3	3,028,958	11.0	2,885,984	9.3	2,583,588	8.2
Navy	4,790,843	11.5	5,611,188	13.3	5,318,709	12.0	6,477,626	13.2	6,300,594	14.2
Air Force	9,516,967	24.4	8,521,344	23.1	10,331,800	26.1	8,496,190	20.4	7,058,944	16.9
Defense Logistics Agency	4,931	0.1	1,679	0.1	9,532	0.1	16,058	0.2	11,412	0.1
Civil Functions	3,375	0.2	3,176	0.2	3,882	0.2	2,014	0.1	2,024	0.1
Other Defense Agencies	1,357,298	37.5	1,385,921	49.1	627,993	26.8	934,506	25.3	946,110	24.8
SMALL BUSINESS FIRMS	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6	1,253,937	4.7
Army	487,134	8.4	406,324	7.8	425,352	5.6	445,496	5.9	363,852	4.8
Navy	533,847	7.0	435,721	5.7	416,125	5.1	349,305	4.6	303,750	4.1
Air Force	492,237	9.5	471,549	10.3	457,490	8.9	474,427	8.8	432,463	8.3
Defense Logistics Agency	2,434	0.1	585	0.1	0	0.0	4,377	0.1	1,317	0.1
Civil Functions	2,541	0.3	2,915	0.4	2,951	0.3	1,585	0.1	1,447	0.2
Other Defense Agencies	211,795	34.9	145,416	32.1	144,112	30.6	212,383	27.1	189,562	30.2

A/ For definitions and coverage, see notes on coverage
 B/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent

NOTE: Percentages are based on total dollars shown in Table 3

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1985 - FY 1981 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1985		FY 1984		FY 1983		FY 1982		FY 1981	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$18,995,920		\$18,343,949		\$16,373,654		\$14,902,233		\$10,501,836	
INTERAGENCY/FMS	132,146		509,159		931,341		427,858		33,684	
FOR WORK OUTSIDE U. S.	124,636		47,400		29,248		29,318		56,263	
TOTAL, EXCEPT ABOVE	18,739,138	13.1	17,787,390	13.9	15,413,065	12.5	14,445,053	13.8	10,411,889	11.7
Army	2,410,172	7.6	2,125,481	7.5	2,048,637	8.2	2,395,687	10.5	2,034,997	11.0
Navy	6,519,172	14.0	5,662,206	13.8	3,830,405	8.6	3,521,420	9.7	2,542,110	9.3
Air Force	8,730,839	18.6	9,186,425	22.0	8,732,336	23.8	7,952,763	27.8	5,329,749	22.1
Defense Logistics Agency	25,937	0.2	11,546	0.1	9,283	0.1	5,330	*	2,486	*
Joint Functions	45,550	*	11,230	*	477	*	586	*	1,707	0.1
Other Defense Agencies	1,062,438	29.2	801,562	24.1	785,927	25.3	569,277	24.6	500,840	26.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,462,973	78.7	2,132,599	78.3	1,734,964	77.2	1,487,815	75.0	1,247,739	74.7
Army	228,339	56.7	181,792	53.0	158,476	51.3	142,618	54.2	90,224	42.7
Navy	954,591	89.0	830,111	86.0	573,539	83.0	469,998	75.1	434,538	85.4
Air Force	1,123,151	84.5	994,797	85.3	910,598	84.3	803,296	84.9	663,093	86.1
Defense Logistics Agency	9,475	11.5	11,546	19.2	5,077	59.8	4,693	22.4	2,291	12.4
Joint Functions	168	0.3	122	0.3	297	0.9	461	1.4	948	1.2
Other Defense Agencies	147,249	81.6	104,231	79.8	86,977	69.4	66,749	70.5	56,705	67.0
BUSINESS FIRMS FOR WORK IN THE U. S.	16,276,165	11.7	15,664,791	12.5	13,678,101	11.3	12,957,248	12.6	9,164,090	10.5
Army	2,181,783	7.0	1,943,689	7.0	1,890,161	7.7	2,253,089	10.0	1,944,773	10.6
Navy	5,564,581	12.2	4,832,085	12.1	3,562,866	7.4	3,051,422	8.5	2,207,472	7.9
Air Force	7,597,728	16.7	8,191,828	20.2	7,821,738	21.9	7,149,467	25.9	4,606,856	20.0
Defense Logistics Agency	16,522	0.1	108	0.0	4,206	*	637	*	195	*
Joint Functions	332	*	108	*	183	*	125	*	759	*
Other Defense Agencies	915,189	26.5	697,271	21.9	698,950	23.4	502,528	22.6	444,135	24.3
SMALL BUSINESS FIRMS	1,187,546	4.6	915,116	3.8	831,099	3.7	733,139	3.6	678,551	3.8
Army	323,785	4.2	275,505	4.1	214,276	3.8	193,050	3.8	183,757	4.3
Navy	282,593	4.0	184,729	3.0	186,518	3.2	189,178	4.2	175,322	4.4
Air Force	406,624	8.5	295,156	6.8	272,956	6.9	224,730	6.5	205,064	6.8
Defense Logistics Agency	14,785	0.3	0	0.0	0	0.0	0	0.0	0	0.0
Joint Functions	172	*	40	*	72	*	97	*	632	*
Other Defense Agencies	165,578	29.8	159,686	29.9	157,277	38.9	126,089	38.8	113,758	44.9

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test and Evaluation
by Procurement Program: FY 1990 - FY 1981 ^{a/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT					
	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY 1985	FY '84	FY '83	FY '82	FY '81	FY '87	FY '86
TOTAL												
INTERAGENCY/EMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$22,404,659	\$23,260,820	\$22,601,657	\$21,867,373	\$19,866,651	15.5	16.7	14.9	14.0	12.5		
EDUCATIONAL AND NONPROFIT INSTITUTIONS	171,345	1,032,050	160,028	150,554	118,810	1	10.8	1.9	1.7	1.2		
BUSINESS FIRMS TOTAL	218,345	192,727	167,745	200,688	181,621	3.1	3.0	2.1	2.3	2.0		
MAJOR HARD GOODS (SUBTOTAL)	22,014,968	22,036,543	22,267,684	21,516,091	19,566,230	17.3	17.9	16.6	15.5	14.0		
Aircraft	2,767,494	2,587,893	2,747,010	2,709,218	2,616,458	78.4	79.1	79.2	77.5	77.7		
Missile and Space Systems	19,247,474	19,448,650	19,520,874	18,806,873	16,949,771	15.5	16.2	14.9	13.9	12.4		
Ships	15,876,660	16,215,161	17,087,446	16,622,698	15,179,123	16.1	20.3	19.9	17.9	16.4		
Tank-Automotive	4,325,590	3,869,514	5,014,645	3,525,937	3,116,127	18.0	16.0	20.1	12.7	9.7		
Weapons	6,006,587	6,152,463	6,822,793	6,938,393	5,935,962	35.1	32.8	33.6	35.0	30.5		
Ammunition	509,663	687,518	522,383	478,206	624,655	4.9	7.2	3.8	4.0	6.6		
Electronics and Communications Equip.	1,014,217	1,948,114	195,818	135,818	170,809	16.9	26.5	4.9	4.0	3.3		
SERVICES	425,052	410,398	485,791	580,352	710,535	23.6	27.0	29.1	27.7	30.8		
All Actions of \$25,000 or Less	682,534	701,172	469,185	489,439	385,670	16.9	18.0	11.4	10.7	8.6		
Subsistence	3,555,852	3,379,879	3,578,535	4,424,553	4,266,871	19.2	18.7	20.2	19.6	21.6		
Textiles, Clothing, and Equipage	2,391,165	2,303,270	1,786,477	1,566,433	1,334,153	16.3	19.7	14.9	14.2	12.8		
Fuels and Lubricants	979,649	930,219	646,951	617,742	436,390	3.3	3.3	2.0	2.0	1.3		
Miscellaneous Hard Goods	350	3,229	4,329	8,341	8,195	0.9	0.4	0.4	0.8	0.8		
Construction	5,491	2,535	3,453	10,343	8,449	0.1	0.1	0.1	0.3	0.1		
All Actions of \$25,000 or Less	895,523	876,517	593,785	555,105	375,886	12.7	12.5	7.7	9.2	6.8		
Construction	83	715	225	849	1,802	0.7	0.6	0.4	0.4	0.4		
All Actions of \$25,000 or Less	74,385	48,603	44,752	42,995	42,058	0.7	0.6	0.4	0.4	0.4		
TOTAL												
INTERAGENCY/EMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$18,995,920	\$18,343,949	\$16,373,654	\$14,902,239	\$10,501,836	11.5	12.6	11.7	11.9	10.0		
EDUCATIONAL AND NONPROFIT INSTITUTIONS	132,146	509,159	931,341	427,858	33,584	1.1	5.0	9.4	3.4	3.3		
BUSINESS FIRMS TOTAL	124,636	47,400	29,248	29,318	56,263	1.4	0.6	0.4	0.4	0.9		
MAJOR HARD GOODS (SUBTOTAL)	18,739,138	17,787,390	15,413,065	14,445,063	10,411,889	13.1	13.9	12.5	13.8	11.7		
Aircraft	2,462,973	2,122,599	1,734,984	1,487,815	1,247,799	78.7	78.3	77.2	75.0	74.7		
Missile and Space Systems	16,276,165	15,664,791	13,678,101	12,957,248	9,164,090	11.7	12.5	11.3	12.6	10.5		
Ships	14,600,815	14,381,018	12,421,625	11,843,980	8,064,524	14.9	16.7	15.4	17.5	15.1		
Tank-Automotive	2,368,043	2,286,443	2,056,249	2,000,429	1,728,101	6.6	7.8	7.7	13.7	14.4		
Weapons	6,129,666	6,439,307	5,822,574	5,105,048	4,131,421	32.8	38.6	39.6	40.2	40.4		
Ammunition	674,761	656,612	406,828	325,572	252,585	6.5	7.0	3.2	3.4	3.4		
Electronics and Communications Equip.	130,344	126,141	156,603	156,809	139,416	2.5	2.5	3.4	3.6	3.6		
SERVICES	612,291	552,749	273,029	262,973	202,249	23.4	22.8	11.2	11.3	13.3		
All Actions of \$25,000 or Less	322,892	282,894	277,585	269,677	275,692	6.9	7.2	8.7	7.6	13.4		
Subsistence	4,462,813	4,036,872	3,448,757	2,833,462	2,335,060	20.3	20.5	20.7	19.9	19.9		
Textiles, Clothing, and Equipage	1,245,151	998,725	907,078	878,911	919,269	13.6	11.8	8.7	11.1	15.7		
Fuels and Lubricants	430,199	285,048	349,398	234,357	180,297	1.3	0.9	1.2	0.9	0.6		
Miscellaneous Hard Goods	0	0	54	1,324	0	0.0	0.0	0.1	0.1	0.0		
Construction	11,078	18,454	17,006	9,490	5,322	1.0	1.7	1.6	0.9	0.6		
All Actions of \$25,000 or Less	360,900	209,175	267,401	200,633	153,527	0.1	0.1	0.1	0.1	0.1		
Construction	8,470	461	2,046	1,792	3,038	0.1	0.1	0.1	0.1	0.1		
All Actions of \$25,000 or Less	42,037	50,963	58,826	17,231	16,600	0.4	0.5	0.6	0.3	0.3		

a/ For definitions and coverage, see notes on coverage.
 b/ Includes foreign concerns with performance in U.S.
 * Less than 0.05 percent.
 NOTE: Percentages are based on total dollars shown in Table 6.

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AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, total DoD awards subject to competition during fiscal years 1990 and 1989 totaled \$123,344 million and \$120,700 million, respectively. A breakout of these awards is as follows:

	FY 1990		FY 1989	
	Dollars	Percent	Dollars	Percent
Total	\$123,344	100.0%	\$120,700	100.0%
Competed 1/	80,894	65.6	78,710	65.2
Follow-on	12,777	10.4	14,937	12.4
Not Competed	29,672	24.1	27,053	22.4

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

1/ See Glossary of Terms for definition.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure where applicable. Full and open competition procedures accounted for 78.4 percent of the competed post-CICA awards during FY 1990 compared to 82.4 percent for FY 1989. Actions of \$25,000 or less accounted for 10.3 percent (8.6 percent last year), and other than full and open competition, 11.3 percent (9.0 percent last year).

Solicitation Procedures

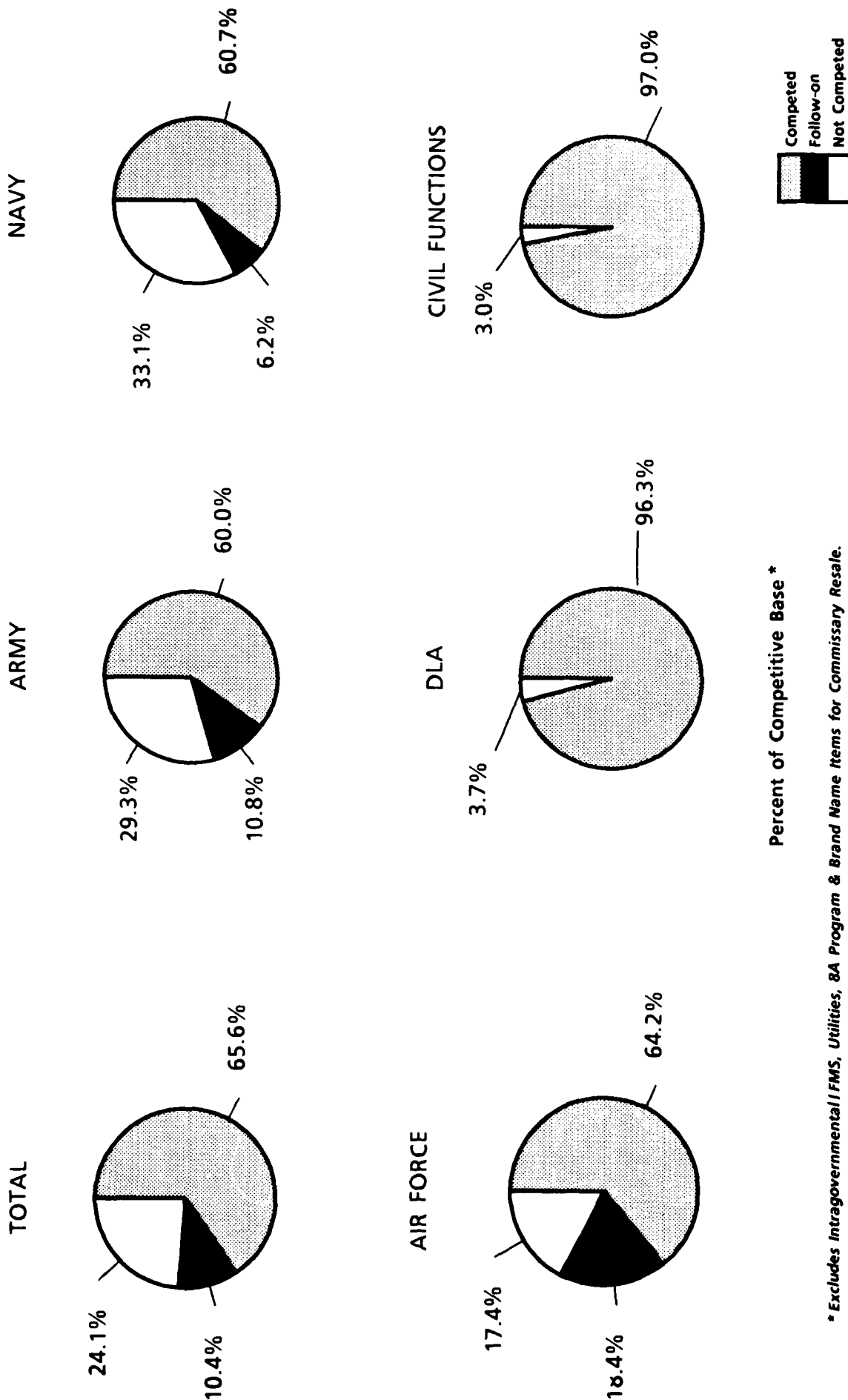
Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the CICA solicitation procedures used by the Department of Defense to procure supplies and services during both fiscal years 1990 and 1989. See the Federal Acquisition Regulation, Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1990 amounted to \$144.7 billion which was a \$5.3 billion increase from FY 1989. Of the FY 1990 total, \$21.1 billion (14.7 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$123.5 billion, \$112.9 billion (78.0 percent) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$57.7 billion or 51.1 percent of the CICA awards. The "Other Than Full & Open Competition" category accounted for \$55.3 billion or 48.9 percent. Similar data are also depicted by DoD component in this table.

Table 14 shows a total of 13,236,071 procurement actions for FY 1990, an increase of 3,948,360 over FY 1989. The major change was an increase in actions of \$25,000 or less. Distribution by kind of contracting action is also depicted.

Chart IV shows percent distribution of DoD awards by extent of competed procurement according to Defense Component for FY 1990.

Chart IV
Percent Distribution of DoD Awards by Extent of Competed Procurement
According to Defense Component: FY 1990



* Excludes Intragovernmental / FMS, Utilities, 8A Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1990 - FY 1989 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$144,672,506		\$139,343,462		\$33,332,813		\$31,973,734		\$46,944,808		\$47,830,488							
INTRA-AGENCY/FMS C/	7,328,159		7,244,077		1,539,810		1,093,371		2,120,883		2,565,684							
TOTAL, EXCEPT INTRA/FMS	137,344,347		132,099,385		31,793,003		30,880,363		44,823,925		45,264,804							
EXCLUSIONS D/	14,000,774		11,398,995		4,464,675		4,055,256		3,083,065		2,550,725							
TOTAL, EXCEPT EXCLUSIONS	123,343,573	100.0	120,700,390	100.0	27,328,328	100.0	26,825,107	100.0	41,740,860	100.0	42,714,079	100.0						
COMPETED E/	80,894,194	65.6	78,710,092	65.2	16,389,892	60.0	17,275,245	64.4	25,322,365	60.7	25,862,362	60.5						
FOLLOW-ON	12,777,390	10.4	14,937,278	12.4	2,941,610	10.8	3,406,135	12.7	2,604,209	6.2	3,198,787	7.5						
NOT COMPETED	29,671,989	24.1	27,053,020	22.4	7,996,826	29.3	6,143,727	22.9	13,814,286	33.1	13,652,930	32.0						

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$46,902,298		\$43,914,727		\$11,120,167		\$10,922,941		\$2,122,458		\$1,495,173							
INTRA-AGENCY/FMS C/	3,570,463		3,468,250		79,489		104,090		7,612		1,747							
TOTAL, EXCEPT INTRA/FMS	43,331,835		40,446,477		11,040,678		10,818,851		2,114,846		1,493,426							
EXCLUSIONS D/	4,807,293		3,380,617		1,050,557		1,111,951		113,752		72,870							
TOTAL, EXCEPT EXCLUSIONS	38,524,542	100.0	37,065,860	100.0	9,990,021	100.0	9,706,900	100.0	2,001,094	100.0	1,420,556	100.0						
COMPETED E/	24,723,959	64.2	22,557,128	60.9	9,618,754	96.3	9,342,277	96.2	1,940,638	97.0	1,388,342	97.7						
FOLLOW-ON	7,099,031	18.4	8,296,008	22.4	3,037	*	2,779	*	343	*	132	*						
NOT COMPETED	6,701,552	17.4	6,212,724	16.8	368,230	3.7	361,844	3.7	60,113	3.0	32,082	2.3						

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency awards not included elsewhere in this table.
C/ Includes pre-CICA GSA schedule awards and actions with other Federal Agencies.
D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, and actions with another Federal Agency.
E/ Includes Federal Schedule awards.
* Less than 0.05 percent.

TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement
According to Defense Component: FY 1990 - FY 1989 ^{R/}

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL ^{R/}						ARMY						NAVY					
	Oct 89-Sep 90			Oct 88-Sep 89			Oct 89-Sep 90			Oct 88-Sep 89			Oct 89-Sep 90			Oct 88-Sep 89		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	13,236,071			9,287,711			3,576,224			1,934,842			2,302,605			2,491,525		
INTRA-AGENCY/FMS C/	52,728			27,076			8,268			3,603			9,040			5,838		
TOTAL, EXCEPT INTRA/FMS	13,183,343			9,260,635			3,567,956			1,931,239			2,293,565			2,485,687		
EXCLUSIONS D/	5,919,943			4,196,864			2,201,657			1,123,200			1,172,752			1,368,543		
TOTAL, EXCEPT EXCLUSIONS	7,263,400	100.0		5,063,771	100.0		1,365,299	100.0		808,039	100.0		1,120,813	100.0		1,117,144	100.0	
COMPETED E/	6,539,853	90.0		4,375,880	86.4		1,236,378	90.5		722,999	89.5		866,587	77.3		883,022	79.0	
FOLLOW-ON	6,478	0.1		8,184	0.2		558	*		632	0.1		887	0.1		1,185	0.1	
NOT COMPETED	717,069	9.9		679,707	13.4		129,363	9.5		84,408	10.4		253,339	22.6		232,937	20.9	

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 89-Sep 90			Oct 88-Sep 89			Oct 89-Sep 90			Oct 88-Sep 89			Oct 89-Sep 90			Oct 88-Sep 89		
	Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct		Number	Pct	
TOTAL	5,708,499			3,226,917			1,122,062			1,300,327			436,637			199,203		
INTRA-AGENCY/FMS C/	21,569			7,785			13,080			9,799			672			18		
TOTAL, EXCEPT INTRA/FMS	5,686,930			3,219,132			1,108,982			1,290,528			437,965			199,185		
EXCLUSIONS D/	1,985,974			1,193,599			368,000			417,619			180,978			89,730		
TOTAL, EXCEPT EXCLUSIONS	3,700,956	100.0		2,025,533	100.0		740,982	100.0		872,909	100.0		256,987	100.0		109,455	100.0	
COMPETED E/	3,560,632	96.2		1,914,635	94.5		639,566	86.3		759,965	87.1		176,410	68.6		78,563	71.8	
FOLLOW-ON	4,923	0.1		6,259	0.3		43	*		16	*		6	*		3	*	
NOT COMPETED	135,401	3.7		104,639	5.2		101,273	13.7		112,928	12.9		80,571	31.4		30,889	28.2	

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1990 - FY 1989 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS ^{B/}		ADJUSTED TOTAL	
	Oct 89-Sep 90	Oct 88-Sep 89	Oct 89-Sep 90	Oct 88-Sep 89	Oct 89-Sep 90	Oct 88-Sep 89
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$144,672,506	\$139,343,462	\$21,328,933	\$18,643,072	\$123,343,573	\$120,700,390
INTRAGENCY/FMS ^{C/}	7,328,159	7,244,077	7,328,159	7,244,077	0	0
TOTAL PRE-CICA AWARDS	10,609,259	14,378,840	711,770	561,520	9,897,489	13,817,320
TOTAL POST-CICA AWARDS	126,735,088	117,720,545	13,289,004	10,837,475	113,446,084	106,883,070
Actions of \$25,000 or less	13,820,442	10,332,873	5,156,756	3,411,862	8,663,686	6,921,011
Full & Open Competition ^{D/}	57,664,017	55,965,121	0	0	57,664,017	55,965,121
Sealed Bids	6,353,140	7,015,831	0	0	6,353,140	7,015,831
Competitive Proposal	39,081,024	36,225,255	0	0	39,081,024	36,225,255
Combination	536,842	453,442	0	0	536,842	453,442
Architect-Engineer	648,248	631,235	0	0	648,248	631,235
Basic Research	833,520	904,341	0	0	833,520	904,341
Multiple Award Schedule	1,408,435	938,808	0	0	1,408,435	938,808
Alternate Source -	2,940,632	2,749,247	0	0	2,940,632	2,749,247
Reduced Cost	5,618	51,574	0	0	5,618	51,574
Mobilization	2,897,057	2,669,989	0	0	2,897,057	2,669,989
Eng/R&D Capability	37,957	27,684	0	0	37,957	27,684
Set Aside	5,882,176	7,046,962	0	0	5,882,176	7,046,962
O/T Full & Open Competition	55,250,629	51,422,551	8,132,248	7,425,613	47,118,381	43,996,938
Only One Source	37,907,457	36,135,997	2,801,889	2,369,198	35,105,568	33,766,799
Unique Source	20,577,634	19,343,810	1,293,947	1,146,972	19,283,687	18,196,838
Follow-on	6,148,357	6,304,829	0	0	6,148,357	6,304,829
Unsolicited Res Prop	95,220	84,002	13,292	14,996	81,928	69,006
Patent/Data Rights	356,212	434,700	3,825	37,360	352,387	397,340
Utilities	608,643	477,231	604,722	469,255	3,921	7,976
Standardization	6,905	26,518	232	6,673	6,673	25,988
Other	10,104,486	9,464,307	885,871	700,065	9,218,615	8,764,842
Urgency	3,444,466	2,864,226	214,346	276,550	3,230,120	2,587,676
Mobilization	5,375,707	4,827,921	80,957	260,164	5,294,750	4,567,757
Essential R&D Capability	2,021,037	1,482,431	1,352,678	990,970	688,359	491,461
International Agreement	929,162	272,598	329,619	170,067	599,543	102,531
Authorized by Statute ^{E/}	2,442,154	2,498,581	2,442,154	2,498,447	0	134
Authorized Resale	908,117	812,246	908,117	812,246	0	0
National Security	2,205,947	2,498,384	2,488	47,971	2,203,459	2,450,413
Public Interest	16,582	30,167	0	0	16,582	30,167
Otherwise Auth by Statute	0	0	0	0	0	0

A/ For definitions and coverage, see notes on coverage.
B/ Includes awards for utilities, the 8(a) program, and brand name items for commissary resale, FMS, and actions with another Federal Agency.
C/ Includes Pre-CICA GSA Schedules and actions with other Federal Agencies.
D/ Includes Federal Schedule awards.
E/ Includes Post-CICA 8(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure
According to Extent of Competed Procurement: FY 1990 - FY 1989 ^{A/}
 (AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED				FOLLOW ON				NOT COMPETED			
	Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89	
	Amount	Amount	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
TOTAL	\$123,343,573	\$120,700,399	\$80,894,194		\$78,710,092		\$12,777,390		\$14,937,278		\$29,671,989		\$27,053,020	
INTRAGENCY/FMS C/	0	0	0		0		0		0		0		0	
TOTAL PRE-CICA AWARDS	9,897,489	13,817,323	7,300,342		10,775,237		1,785,072		2,564,459		812,075		477,624	
TOTAL POST-CICA AWARDS	113,446,084	106,883,076	73,593,852	100.0	67,934,855	100.0	10,992,318	100.0	12,372,819	100.0	28,859,914	100.0	26,575,396	100.0
Actions of \$25,000 or less	8,663,686	6,921,011	7,590,395	10.3	5,870,479	8.6	0	0.0	0	0.0	1,073,291	3.7	1,050,532	4.0
Full & Open Competition D/	57,664,017	55,965,12	57,664,017	78.4	55,965,121	82.4	0	0.0	0	0.0	0	0.0	0	0.0
Sealed Bids Competition	6,353,140	7,015,83	6,353,140	8.6	7,015,831	10.3	0	0.0	0	0.0	0	0.0	0	0.0
Competitive Proposal	39,081,024	36,225,251	39,081,024	53.1	36,225,255	53.3	0	0.0	0	0.0	0	0.0	0	0.0
Combination	536,842	453,447	536,842	0.7	453,442	0.7	0	0.0	0	0.0	0	0.0	0	0.0
Architect-Engineer	648,248	631,233	648,248	0.9	631,235	0.9	0	0.0	0	0.0	0	0.0	0	0.0
Basic Research	833,520	904,341	833,520	1.1	904,341	1.3	0	0.0	0	0.0	0	0.0	0	0.0
Multiple Award Schedule	1,408,435	938,808	1,408,435	1.9	938,808	1.4	0	0.0	0	0.0	0	0.0	0	0.0
Alternate Source -	2,940,632	2,749,247	2,940,632	4.0	2,749,247	4.0	0	0.0	0	0.0	0	0.0	0	0.0
Reduced Cost	5,618	51,574	5,618	*	51,574	0.1	0	0.0	0	0.0	0	0.0	0	0.0
Mobilization	2,897,057	2,669,985	2,897,057	3.9	2,669,989	3.9	0	0.0	0	0.0	0	0.0	0	0.0
Eng/R&D Capability	37,957	27,684	37,957	0.1	27,684	*	0	0.0	0	0.0	0	0.0	0	0.0
Set Aside	5,882,176	7,046,962	5,882,176	8.0	7,046,962	10.4	0	0.0	0	0.0	0	0.0	0	0.0
O/T Full & Open Competition	47,118,381	43,996,938	8,339,440	11.3	6,099,255	9.0	10,992,318	100.0	12,372,819	100.0	27,786,523	96.3	25,524,864	96.0
Only One Source	35,105,568	33,766,799	3,086,147	4.2	1,961,180	2.9	10,731,652	97.6	11,906,101	96.2	21,287,769	73.8	19,899,518	74.9
Unique Source	19,283,587	18,196,838	1,272,507	1.7	1,156,561	1.7	3,462,121	31.5	3,675,634	29.7	14,549,059	50.4	13,364,643	50.3
Follow-on	6,148,357	6,304,829	28,540	*	72,885	0.1	5,485,754	49.9	6,014,104	48.6	634,063	2.2	218,040	0.8
Unsolicited Res Prop	81,928	69,006	2,042	*	1,328	*	2,015	*	83	*	77,871	0.3	67,595	0.3
Patent/Data Rights	362,387	397,340	12,360	*	18,069	*	282,347	2.6	329,951	2.7	67,320	0.2	49,320	0.2
Utilities	3,921	7,976	3,023	*	4,636	*	0	0.0	0	0.0	898	*	3,340	*
Standardization	6,673	25,968	738	*	2,585	*	0	0.0	963	*	5,935	*	22,420	0.1
Other	9,218,615	8,754,842	1,766,937	2.4	705,316	1.0	1,499,415	13.6	1,885,356	15.2	5,952,263	20.6	6,174,160	23.2
Urgency	3,230,120	2,587,676	1,046,678	1.4	657,217	1.0	220,446	2.0	225,199	1.8	1,962,996	6.8	1,705,260	6.4
Mobilization	5,294,750	4,567,757	3,566,527	4.8	2,898,274	4.3	78,137	0.7	57,417	0.5	1,650,086	5.7	1,612,066	6.1
Essential R&D Capability	668,359	491,461	60,160	0.1	60,620	0.1	1,342	*	0	0.0	606,857	2.1	430,841	1.6
International Agreement	599,543	102,531	125,648	0.2	76,924	0.1	7,612	0.1	2,034	*	466,283	1.6	23,573	0.1
Authorized by Statute E/	0	134	0	0.0	78	*	0	0.0	0	0.0	0	0.0	56	*
Authorized Resale	0	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
National Security	2,203,459	2,450,413	463,342	0.6	414,845	0.6	46,871-	0.4	182,068	1.5	1,786,988	6.2	1,853,500	7.0
Public Interest	16,582	30,167	9,062-	*	30,117	*	0	0.0	0	0.0	25,644	0.1	50	*
Otherwise Auth by Statute	0	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1990 - FY 1989 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD ^{B/}				ARMY				NAVY			
	Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	144,672,506	100.0	139,343,462	100.0	33,332,813	100.0	31,973,734	100.0	46,944,808	100.0	47,830,488	100.0
INTERAGENCY/FMS C/	7,328,159	5.1	7,244,077	5.2	1,539,810	4.6	1,093,371	3.4	2,120,883	4.5	2,565,684	5.4
Actions of \$25,000 or Less	13,820,442	9.6	10,332,873	7.4	3,928,294	11.8	2,115,219	6.6	3,142,117	6.7	3,273,333	6.8
Actions(Except FMS)Over \$25,000	123,523,905	85.4	121,766,512	87.4	27,864,709	83.6	28,765,144	90.0	41,681,308	88.8	41,991,471	87.8
PRE-CICA Actions	10,609,259	7.3	14,378,840	10.3	1,661,148	5.0	3,352,365	10.5	1,340,478	2.9	1,664,114	3.5
POST-CICA Actions	112,914,646	78.0	107,387,672	77.1	26,203,561	78.6	25,412,779	79.5	40,341,330	85.9	40,327,357	84.3
Full & Open Competition D/	57,664,017	51.1	55,965,121	52.1	11,060,801	42.2	11,665,736	45.9	19,334,124	47.9	19,753,372	49.0
Sealed Bids	6,353,140	5.6	7,015,831	6.5	1,855,553	6.3	2,369,165	9.3	1,753,929	4.3	2,130,613	5.3
Competitive Proposal	39,061,024	34.6	36,225,555	33.7	7,167,740	27.4	6,660,352	26.2	11,990,360	29.7	11,711,377	29.0
Combination	536,842	0.5	453,442	0.4	130,487	0.5	163,052	0.6	227,056	0.6	203,158	0.5
Architect-Engineer	648,248	0.6	631,235	0.6	280,213	1.1	337,424	1.3	253,419	0.6	209,313	0.5
Basic Research	833,520	0.7	904,341	0.8	220,920	0.8	242,790	1.0	274,762	0.7	354,235	0.9
Multiple Award Schedule	1,408,435	1.2	938,808	0.9	181,463	0.7	183,119	0.7	194,983	0.5	199,907	0.5
Alternate Source -	2,940,632	2.6	2,749,247	2.6	6,284	*	50,803	0.2	2,899,228	7.2	2,670,227	6.6
Reduced Cost	5,618	*	51,574	*	2,977	*	1,241-	*	2,225	*	52,042	0.1
Mobilization	2,897,057	2.6	2,669,989	2.5	2,692	*	52,044	0.2	2,893,921	7.2	2,611,945	6.5
Eng/R&D Capability	37,957	*	27,884	*	615	*			3,082	*	2,400	*
Set Aside	5,882,176	5.2	7,046,962	6.6	1,418,141	5.4	1,659,031	6.5	1,741,387	4.3	2,274,542	5.6
O/T Full & Open Competition	55,250,629	48.9	51,422,551	47.9	15,142,760	57.8	13,747,043	54.1	21,007,206	52.1	20,573,985	51.0
Only One Source	37,907,457	33.6	36,135,997	33.7	9,583,469	38.1	9,235,539	36.3	16,303,638	40.4	16,554,094	41.0
Unique Source	20,577,634	18.2	19,343,810	18.0	4,443,489	17.0	4,554,953	17.9	12,917,403	32.0	12,865,169	31.9
Follow-on	6,148,357	5.4	6,304,829	5.9	1,692,199	6.5	305,559	1.2	1,146,698	2.8	1,449,879	3.6
Unsolicited Res Prop	95,220	0.1	84,002	0.1	26,975	0.1	19,220	0.1	38,922	0.1	36,230	0.1
Patent/Data Rights	366,212	0.3	434,700	0.4	35,512	0.1	25,847	0.1	23,160	0.1	11,603	*
Utilities	608,643	0.5	477,231	0.4	432,426	1.7	294,539	1.2	210	*		*
Standardization	6,905	*	26,518	*	141	*	22,523	0.1	3,607	*	3,034	*
Other	10,104,486	8.9	9,484,507	8.8	3,352,727	12.8	4,012,898	15.8	2,173,638	5.4	2,188,179	5.4
Urgency	3,444,466	3.1	2,864,226	2.7	1,102,754	4.2	1,165,613	4.6	1,092,220	2.7	608,934	1.5
Mobilization	5,375,707	4.8	4,827,921	4.5	2,783,248	10.6	2,107,380	8.3	1,601,288	4.0	1,911,256	4.7
Essential R&D Capability	2,021,037	1.8	1,482,431	1.4	39,224	0.1	59,530	0.2	446,210	1.1	450,370	1.1
International Agreement	929,162	0.8	272,598	0.3	103,040	0.4	70,517	0.3	684,961	1.7	129,451	0.3
Authorized by Statute E/	2,442,154	2.2	2,498,581	2.3	798,787	3.0	818,600	3.2	802,968	2.0	825,540	2.0
Authorized Resale	908,117	0.8	812,246	0.8	132,069	0.5	85,895	0.3	45,244	0.1	35,816	0.1
National Security	2,205,947	2.0	2,498,384	2.3	184,226	0.7	204,402	0.8	30,580	0.1	26,924	0.1
Public Interest	16,582	*	30,167	*	15,943	0.1	433-	*	97	*	30,600	0.1
Otherwise Auth by Statute	0	0.0			0	0.0			0	0.0		

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes Pre-CICA GSA schedules and actions with another Federal agency.
 D/ Includes post-CICA GSA schedule awards.
 E/ Includes post-CICA 8(a) program.
 * Less than 0.05 percent.

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TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1990 - FY 1989 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89		Oct 89-Sep 90		Oct 88-Sep 89	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	46,902,298	100.0	43,914,727	100.0	11,120,167	100.0	10,922,941	100.0	2,122,458	100.0	1,495,173	100.0
INTERAGENCY/FMS C/	3,570,463	7.6	3,468,250	7.9	79,489	0.7	104,090	1.0	7,612	0.4	1,747	0.1
Actions of \$25,000 or Less	4,589,693	9.8	2,743,178	6.2	1,670,011	15.0	1,986,582	18.2	270,112	12.7	112,949	7.6
Actions(Except FMS)Over \$25,000	38,742,142	82.6	37,703,299	85.9	9,370,667	84.3	8,832,269	80.9	1,844,734	86.9	1,380,477	92.3
PRE-CICA Actions	7,591,031	16.2	9,299,218	21.2	0	0.0	6,842	0.3	6,842	0.3	3,616	0.2
POST-CICA Actions	31,151,111	66.4	28,404,081	64.7	9,370,667	84.3	8,832,269	80.9	1,837,892	86.6	1,376,861	92.1
Full & Open Competition O/	15,111,740	48.5	13,636,600	48.0	7,908,396	84.4	7,485,589	84.8	1,681,546	91.5	1,308,847	95.1
Sealed Bids	820,634	2.6	1,111,325	2.2	875,925	9.3	1,071,237	12.1	1,222,601	66.5	816,762	59.3
Competitive Proposal	11,662,800	37.4	10,807,652	38.0	5,768,371	61.6	5,024,142	56.9	134,519	7.3	69,965	5.1
Combination	147,114	0.4	58,644	0.2	3,643	0.0	401	0.0	27,788	1.5	16,140	1.2
Architect-Engineer	32,717	0.1	32,830	0.1	0	0.0	0	0.0	80,864	4.4	48,164	3.5
Basic Research	273,714	0.9	294,861	1.0	0	0.0	1,369	0.0	66	0.0	34	0.0
Multiple Award Schedule	977,677	3.1	441,630	1.7	8,777	0.1	13,762	0.2	16,020	0.9	13,448	1.0
Alternate Source -	2,172	0.0	8,325	0.0	0	0.0	3,768	0.0	444	0.0	0	0.0
Reduced Cost	32	0.0	206	0.0	0	0.0	0	0.0	444	0.0	0	0.0
Mobilization	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Eng/R&D Capability	2,204	0.0	8,719	0.0	0	0.0	3,568	0.0	0	0.0	0	0.0
Set Aside	1,194,912	3.8	1,330,723	4.7	1,250,730	13.3	1,371,310	15.5	199,244	10.8	344,334	25.0
O/T Full & Open Competition	16,039,371	51.5	14,767,481	52.0	1,462,271	15.6	1,346,580	15.2	156,346	8.5	68,014	4.9
Only One Source	10,661,801	34.2	9,745,099	34.3	1,011,276	11.1	58,576	0.7	31,984	1.7	21,525	1.6
Unique Source	2,573,463	8.3	1,546,856	5.4	57,176	0.6	24,930	0.3	9,622	0.5	4,580	0.3
Follow-on	3,282,369	10.5	4,529,455	15.9	800	0.0	1,442	0.0	456	0.0	0	0.0
Unsolicited Res Prop	12,085	0.0	20,838	0.1	0	0.0	0	0.0	0	0.0	0	0.0
Patent/Data Rights	303,991	1.0	392,974	1.4	1,331	0.0	1,190	0.0	104	0.0	230	0.1
Utilities	172,959	0.6	178,467	0.6	1,842	0.0	2,105	0.0	605	0.0	2,078	0.1
Standardization	2,757	0.0	178,863	0.6	400	0.0	98	0.0	0	0.0	0	0.0
Other	4,314,197	13.8	3,075,646	10.8	39,477	0.4	28,811	0.3	21,217	1.2	14,587	1.1
Urgency	822,545	2.6	823,979	2.9	233,736	2.5	182,584	2.1	78,766	4.3	8,747	0.6
Mobilization	671,281	2.2	521,218	1.8	319,840	3.4	288,067	3.3	0	0.0	0	0.0
Essential R&D Capability	1,374,398	4.4	879,572	3.1	14,873	0.2	1,137	0.0	0	0.0	0	0.0
International Agreement	136,883	0.4	71,087	0.3	3,541	0.0	143	0.0	737	0.0	150	0.0
Authorized by Statute E/	502,815	1.6	566,370	2.0	133,607	1.4	189,295	2.1	44,859	2.4	37,592	2.7
Authorized Resale	75,807	0.2	62,657	0.2	654,997	7.0	676,878	7.1	0	0.0	0	0.0
National Security	1,793,751	5.8	2,097,499	7.4	59	0.0	0	0.0	0	0.0	0	0.0
Public Interest	0	0.0	0	0.0	292	0.0	0	0.0	0	0.0	0	0.0
Otherwise Auth by Statute	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Kind of Contracting Action: FY 1990 - FY 1989 A/

SOLICITATION PROCEDURE	TOTAL			NEW WORK			DELIVERY ORDERS			MODIFICATIONS		
	Oct 89-Sep 90		Oct 88-Sep 89	Oct 89-Sep 90		Oct 88-Sep 89	Oct 89-Sep 90		Oct 88-Sep 89	Oct 89-Sep 90		Oct 88-Sep 89
	Actions	%	Actions	Actions	%	Actions	Actions	%	Actions	Actions	%	Actions
TOTAL	13236071	100.0	9287711	0	100.0	82866	83019	0	83982	54323	0	48814
INTERAGENCY/FMS B/	52728	0.4	27076	0	0.3	1467	4045	15	4393	4006	0	5718
Actions of \$25,000 or Less	12952129	97.9	9044973	0	97.4	82866	83019	0	83982	54323	0	48814
Actions(Except FMS)Over \$25,000	231214	1.7	215662	2.3	2.3	1467	4045	15	4393	4006	0	5718
PRE-CICA Actions	9101	0.1	11578	0.1	0.1	82866	83019	0	83982	54323	0	48814
POST-CICA Actions	222113	1.7	204084	2.2	2.2	1467	4045	15	4393	4006	0	5718
Full & Open Competition C/	150496	67.8	142764	70.0	70.0	82866	83019	0	83982	54323	0	48814
Sealed Bids	18762	8.4	15701	7.7	7.7	1467	4045	15	4393	4006	0	5718
Competitive Proposal	81972	36.9	74862	36.7	36.7	82866	83019	0	83982	54323	0	48814
Combination	562	0.3	712	0.3	0.3	1467	4045	15	4393	4006	0	5718
Architect-Engineer	5248	2.4	5101	2.5	2.5	1467	4045	15	4393	4006	0	5718
Basic Research	3365	1.5	3969	1.9	1.9	1467	4045	15	4393	4006	0	5718
Multiple Award Schedule	9512	4.3	8823	4.3	4.3	1467	4045	15	4393	4006	0	5718
Alternate Source -	309	0.1	217	0.1	0.1	1467	4045	15	4393	4006	0	5718
Reduced Cost	9	*	11	*	*	1467	4045	15	4393	4006	0	5718
Mobilization	276	0.1	186	0.1	0.1	1467	4045	15	4393	4006	0	5718
Eng/R&D Capability	24	*	20	*	*	1467	4045	15	4393	4006	0	5718
Set Aside	30766	13.9	33379	15.4	15.4	1467	4045	15	4393	4006	0	5718
O/T Full & Open Competition	71817	32.2	61320	30.0	30.0	1467	4045	15	4393	4006	0	5718
Only One Source	36871	16.6	35235	17.3	17.3	1467	4045	15	4393	4006	0	5718
Unique Source	18978	8.5	17842	8.7	8.7	1467	4045	15	4393	4006	0	5718
Follow-on	2011	0.9	2412	1.2	1.2	1467	4045	15	4393	4006	0	5718
Unsolicted Res Prop	333	0.1	407	0.2	0.2	1467	4045	15	4393	4006	0	5718
Patent/Data Rights	1426	0.6	1683	0.8	0.8	1467	4045	15	4393	4006	0	5718
Utilities	2892	1.3	2181	1.1	1.1	1467	4045	15	4393	4006	0	5718
Standardization	20	*	33	*	*	1467	4045	15	4393	4006	0	5718
Other	11211	5.0	10677	5.2	5.2	1467	4045	15	4393	4006	0	5718
Urgency	9179	4.1	6716	3.3	3.3	1467	4045	15	4393	4006	0	5718
Mobilization	3525	1.6	2366	1.2	1.2	1467	4045	15	4393	4006	0	5718
Essential R&D Capability	502	0.2	253	0.1	0.1	1467	4045	15	4393	4006	0	5718
International Agreement	455	0.2	285	0.1	0.1	1467	4045	15	4393	4006	0	5718
Authorized by Statute D/	9267	4.2	7917	3.9	3.9	1467	4045	15	4393	4006	0	5718
Authorized Resale	8869	4.0	6221	3.0	3.0	1467	4045	15	4393	4006	0	5718
National Security	2938	1.3	2336	1.1	1.1	1467	4045	15	4393	4006	0	5718
Public Interest	11	*	11	*	*	1467	4045	15	4393	4006	0	5718
Otherwise Auth by Statute	0	0.0	0	0.0	0.0	1467	4045	15	4393	4006	0	5718

A/ For definitions and coverage, see notes on coverage.
B/ Includes pre-CICA GSA Schedules and actions with another Federal Agency.
C/ Includes Federal Schedule awards.
D/ Includes Post-CICA 8(a) program.
* less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for fiscal years 1990 and 1989. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal years 1981 through 1990.

During fiscal year 1990 awards over \$25,000 (excluding intragovernmental awards) totaled \$122,278 million, of which \$92,926 million, or 76.0 percent, were awarded under fixed price procedures and \$26,385 million, or 21.6 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$2,966 million, or 2.4 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 11.3 percent of the total contract awards over \$25,000 during FY 1990. The use of incentive contracts (both fixed price and cost-types combined) increased from 17.0 percent of total

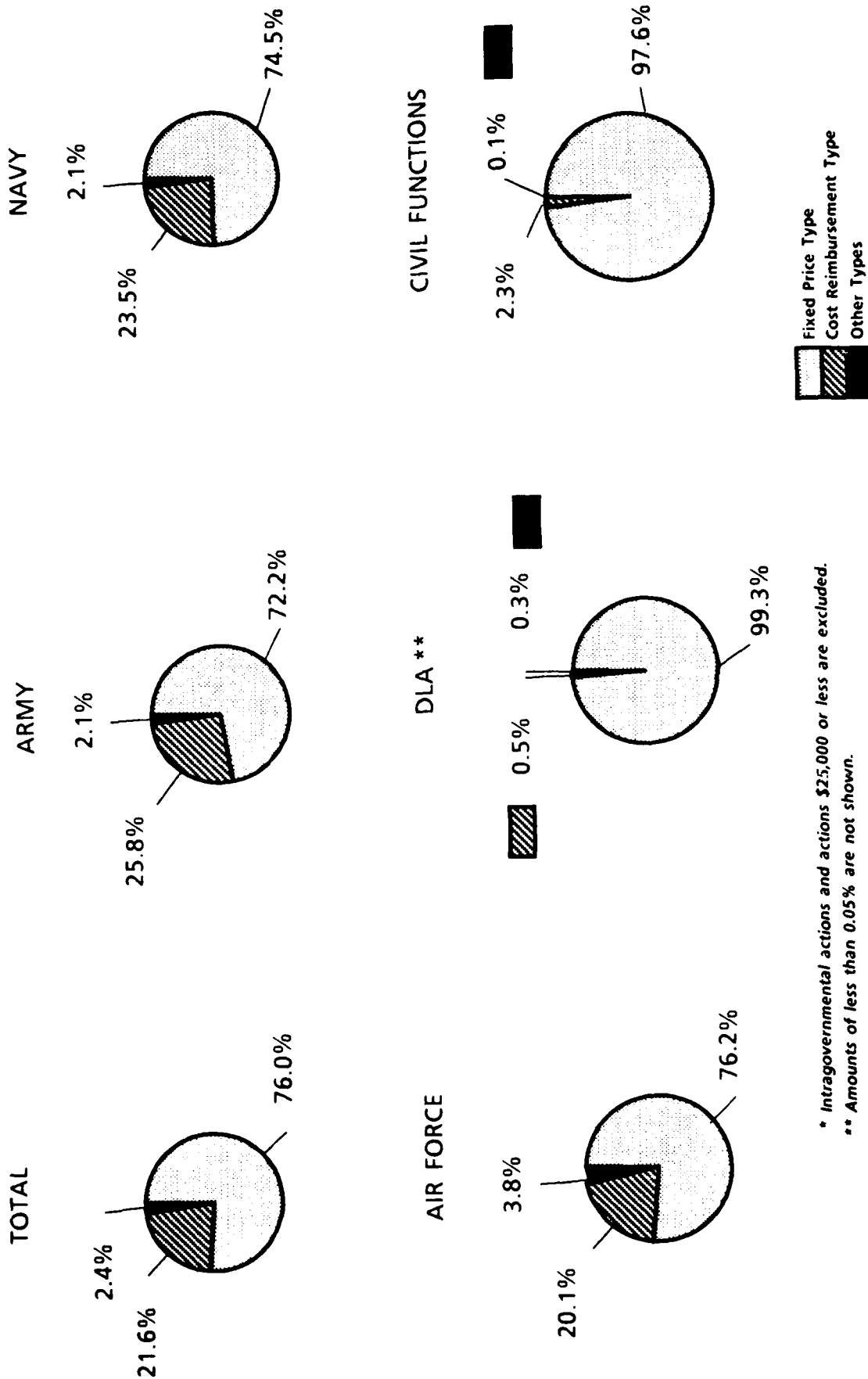
contract dollars in FY 1989 to 17.4 percent in FY 1990. The use of firm fixed-price contracts decreased from 54.2 percent to 52.7 percent.

The total of 215,310 contract actions over \$25,000 for FY 1990 (see Table 16) includes 83,872 original contract actions and modifications calling for additional work and 131,438 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work increased by 1.2 percent and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 12.1 percent.

Chart V shows percent distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component for FY 1990.

Chart V
**Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
 According to Defense Component: FY 1990**

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.
 ** Amounts of less than 0.05% are not shown.

TABLE 16
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1990 - FY 1989 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 89 - SEP 90		OCT 88 - SEP 89		OCT 89 - SEP 90		OCT 88 - SEP 89		OCT 89 - SEP 90		OCT 88 - SEP 89	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$144,672,506		\$139,343,457		\$33,332,813		\$31,973,767		\$46,944,808		\$47,830,211	
INTERAGENCY/FMS	9,964,253		9,579,291		2,281,325		1,678,870		2,948,202		3,415,588	
ACTIONS \$25,000 OR LESS	12,430,245		9,218,175		3,547,933		1,855,460		2,635,395		2,734,058	
ACTIONS OVER \$25,000	122,278,008	100.0	120,545,991	100.0	27,503,555	100.0	28,439,437	100.0	41,361,211	100.0	41,680,565	100.0
FIXED PRICE TYPE	92,925,952	76.0	94,661,675	78.5	19,844,420	72.2	21,669,351	76.2	30,782,519	74.4	31,660,627	75.0
FIRM	64,468,383	52.7	65,378,228	54.2	15,867,371	57.7	16,707,758	58.7	21,511,910	51.3	23,017,650	55.2
REDETERMINABLE	564,031	0.5	751,226	0.6	37,090	0.1	22,691	0.1	34,275	0.1	50,871	0.1
INCENTIVE	16,736,422	13.7	16,982,333	14.1	625,565	2.3	346,822	1.2	8,232,374	19.9	7,412,120	17.8
ECONOMIC PRICE ADJUSTMENT	11,157,116	9.1	11,549,888	9.6	3,314,394	12.1	4,592,090	16.1	1,303,950	3.2	1,180,386	2.8
COST REIMBURSEMENT TYPE	26,385,653	21.6	23,460,066	19.5	7,089,467	25.8	6,255,435	22.0	9,701,598	23.5	9,295,414	22.3
NO FEE	2,314,610	1.9	1,712,073	1.4	740,352	2.7	443,413	1.6	326,016	0.8	371,279	0.9
FIXED FEE	13,820,480	11.3	12,728,604	10.6	2,711,428	9.9	2,286,775	8.0	5,756,245	13.9	5,975,425	14.3
INCENTIVE FEE	4,558,135	3.7	3,545,652	2.9	1,327,599	4.8	1,082,735	3.8	2,454,508	5.9	1,730,182	4.2
AWARD FEE	5,692,428	4.7	5,473,737	4.5	2,310,088	8.4	2,442,512	8.6	1,164,829	2.8	1,218,528	2.9
OTHER TYPES	2,956,403	2.4	2,424,250	2.0	569,668	2.1	514,641	1.8	877,094	2.1	724,624	1.7
TIME AND MATERIALS	2,574,974	2.1	2,076,580	1.7	538,458	2.0	500,638	1.8	747,684	1.8	587,123	1.4
LABOR HOURS	391,429	0.3	347,670	0.3	11,210	*	14,003	*	129,410	0.3	137,351	0.3
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 89 - SEP 90		OCT 88 - SEP 89		OCT 89 - SEP 90		OCT 88 - SEP 89		OCT 89 - SEP 90		OCT 88 - SEP 89	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$46,902,298		\$43,913,342		\$11,126,167		\$10,922,941		\$2,122,458		\$1,495,170	
INTERAGENCY/FMS	4,377,993		4,147,434		134,048		217,536		63,816		40,805	
ACTIONS \$25,000 OR LESS	4,237,910		2,521,180		1,641,434		1,913,184		236,453		95,430	
ACTIONS OVER \$25,000	38,286,395	100.0	37,244,728	100.0	9,344,685	100.0	8,792,221	100.0	1,822,189	100.0	1,358,938	100.0
FIXED PRICE TYPE	29,156,651	76.2	29,530,899	79.3	9,276,806	99.3	8,717,870	99.2	1,279,027	97.6	1,326,274	97.6
FIRM	19,655,610	51.4	19,317,027	51.9	4,320,447	46.2	4,171,845	47.4	1,252,910	96.2	1,323,056	97.4
REDETERMINABLE	442,839	1.2	18,608	*	1,274	0.0	11,413	0.1	14,545	1.1	1,481	0.1
INCENTIVE	7,751,410	20.2	9,133,225	24.5	4,954,065	53.0	4,534,453	51.6	7,170	0.4	1,060	0.1
ECONOMIC PRICE ADJUSTMENT	1,296,752	3.4	1,067,639	2.9	4,954,065	53.0	4,534,453	51.6	7,170	0.4	1,060	0.1
COST REIMBURSEMENT TYPE	7,682,473	20.1	6,594,386	17.7	43,783	0.5	39,462	0.4	42,426	2.1	21,664	2.4
NO FEE	1,138,331	3.0	877,911	2.3	14,663	0.2	6,472	0.1	1,521,215	71.2	3,338	0.7
FIXED FEE	4,034,979	10.5	3,438,404	9.0	29,120	0.3	33,943	0.4	18,923	1.1	6,395	0.5
INCENTIVE FEE	634,128	1.7	645,443	1.8	0	0.0	0	0.0	0	0.0	0	0.0
AWARD FEE	1,875,016	4.9	1,642,726	4.4	0	0.0	0	0.0	10,116	0.6	16,931	1.2
OTHER TYPES	1,447,271	3.8	1,129,443	3.0	25,096	0.3	34,934	0.4	2,436	0.1	0	0.0
TIME AND MATERIALS	1,293,945	3.2	958,849	2.6	16,480	0.2	18,283	0.2	2,536	0.1	0	0.0
LABOR HOURS	213,326	0.6	160,574	0.4	14,616	0.2	16,676	0.2	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage

B/ Includes Other Defense Agency awards

* Less than 0.05 percent

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TABLE 16 (continued)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 89 - SEP 90				OCT 89 - SEP 90				OCT 89 - SEP 90			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	13,236,071				3,576,224				2,302,605			
INTERAGENCY/FMS	778,850				206,882				229,891			
ACTIONS \$25,000 OR LESS	12,059,912				3,141,202				2,005,167			
ACTIONS OVER \$25,000	215,310	100.0	83,872	131,438	53,900	100.0	19,675	34,225	66,854	100.0	25,672	41,182
FIXED PRICE TYPE	154,903	76.6	74,041	90,862	42,722	79.3	17,273	25,449	42,370	63.4	21,432	20,938
FIRM	152,369	70.8	70,853	81,516	40,491	75.1	17,011	23,480	40,441	60.5	21,149	19,292
REDETERMINABLE	670	0.3	149	521	343	0.6	31	312	98	0.1	55	43
INCENTIVE	4,145	1.9	782	3,363	183	0.3	69	114	1,449	2.2	153	1,296
ECONOMIC PRICE ADJUSTMENT	7,719	3.6	2,257	5,462	1,705	3.2	162	1,543	382	0.6	75	307
COST REIMBURSEMENT TYPE	37,407	17.4	7,790	29,617	8,488	15.7	2,056	6,432	18,471	27.6	3,035	15,436
NO FEE	4,750	2.2	1,045	3,705	1,658	3.1	405	1,253	1,263	1.9	268	985
FIXED FEE	25,518	11.9	5,758	19,760	4,824	8.6	1,281	3,543	14,374	21.5	2,500	11,874
INCENTIVE FEE	1,160	0.5	218	942	359	1.0	101	458	202	0.3	42	160
AWARD FEE	5,979	2.8	769	5,210	1,637	3.0	269	1,368	2,647	4.0	225	2,417
OTHER TYPES	13,000	6.0	2,041	10,959	2,690	5.0	346	2,344	6,013	9.0	1,205	4,808
TIME AND MATERIALS	11,032	5.1	1,466	9,566	2,674	4.8	334	2,272	5,001	7.5	744	4,257
LABOR HOURS	1,968	0.9	575	1,393	84	0.2	12	72	1,012	1.5	461	551

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 89 - SEP 90				OCT 89 - SEP 90				OCT 89 - SEP 90			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	5,708,499				1,122,062				438,637			
INTERAGENCY/FMS	265,870				34,814				15,002			
ACTIONS \$25,000 OR LESS	5,389,230				1,056,856				413,990			
ACTIONS OVER \$25,000	53,388	100.0	18,026	35,362	27,535	100.0	16,378	11,157	5,448	100.0	1,948	3,500
FIXED PRICE TYPE	41,645	78.0	15,864	25,781	27,235	98.9	16,243	10,992	5,271	96.8	1,900	3,371
FIRM	38,445	72.0	15,095	23,350	25,228	91.6	14,933	10,295	5,210	95.6	1,880	3,330
REDETERMINABLE	140	0.3	29	111	20	0.1	13	7	31	0.6	15	16
INCENTIVE	2,392	4.5	553	1,839	0	0.0	0	0	0	0.0	0	0
ECONOMIC PRICE ADJUSTMENT	668	1.3	187	481	1,987	7.2	1,297	690	27	0.5	3	24
COST REIMBURSEMENT TYPE	7,694	14.4	1,751	5,943	239	0.9	123	116	174	3.2	46	128
NO FEE	1,531	2.9	289	1,242	69	0.3	14	55	71	1.3	33	38
FIXED FEE	4,370	8.2	1,186	3,184	170	0.6	109	61	47	0.9	11	36
INCENTIVE FEE	337	0.6	61	276	0	0.0	0	0	0	0.0	0	0
AWARD FEE	1,456	2.7	215	1,241	0	0.0	0	0	56	1.0	2	54
OTHER TYPES	4,049	7.6	411	3,638	61	0.2	12	49	3	0.1	2	1
TIME AND MATERIALS	3,299	6.2	333	2,966	36	0.1	8	28	3	0.1	2	1
LABOR HOURS	750	1.4	78	672	25	0.1	4	21	0	0.0	0	0

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TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1989 ^{R/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 88 - SEP 89				OCT 88 - SEP 89				OCT 88 - SEP 89			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	9,287,711				1,934,844				2,491,520			
INTERAGENCY/FMS	628,981				126,974				272,292			
ACTIONS \$25,000 OR LESS	8,391,658				1,898,723				2,153,916			
ACTIONS OVER \$25,000	200,075	100.0	82,866	117,209	44,918	100.0	18,459	26,459	64,758	100.0	26,160	38,598
FIXED PRICE TYPE	155,748	77.8	73,207	82,541	35,820	79.7	16,082	19,738	42,498	65.6	22,140	20,358
FIRM	145,718	72.8	70,423	75,295	34,536	76.9	15,857	18,679	41,036	63.4	21,831	19,205
REDETERMINABLE	4,449	0.2	143	3,306	219	0.5	28	191	94	0.1	51	43
INCENTIVE	4,882	2.3	726	3,956	159	0.4	48	111	1,152	1.8	190	962
ECONOMIC PRICE ADJUSTMENT	4,899	2.4	1,915	2,984	906	2.0	149	757	216	0.3	68	148
COST REIMBURSEMENT TYPE	32,945	16.5	7,951	24,994	6,778	15.1	2,081	4,697	17,231	26.5	3,088	14,143
NO FEE	4,975	2.5	1,341	3,634	1,298	2.9	569	729	1,872	2.9	360	1,512
FIXED FEE	22,549	11.3	5,717	16,832	3,863	8.6	1,182	2,681	12,939	20.0	2,440	10,499
INCENTIVE FEE	909	0.5	184	725	382	0.9	82	300	245	0.4	32	213
AWARD FEE	4,512	2.3	709	3,803	1,235	2.7	248	987	2,175	3.4	256	1,919
OTHER TYPES	11,382	5.7	1,708	9,674	2,320	5.2	296	2,024	5,029	7.8	932	4,097
TIME AND MATERIALS	9,495	4.7	1,202	8,293	2,225	5.0	273	1,952	3,986	6.2	519	3,467
LABOR HOURS	1,887	0.9	506	1,381	95	0.2	23	72	1,043	1.6	413	630

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 88 - SEP 89				OCT 88 - SEP 89				OCT 88 - SEP 89			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	3,226,911				1,300,327				199,203			
INTERAGENCY/FMS	159,271				60,031				8,553			
ACTIONS \$25,000 OR LESS	3,014,209				1,210,446				186,116			
ACTIONS OVER \$25,000	53,392	100.0	18,739	34,653	28,088	100.0	15,759	11,329	4,122	100.0	1,447	2,675
FIXED PRICE TYPE	42,740	80.0	16,423	26,317	27,843	99.1	15,655	11,188	3,997	97.0	1,391	2,606
FIRM	38,677	72.4	15,686	22,991	25,462	90.7	15,150	10,302	3,981	96.6	1,386	2,595
REDETERMINABLE	75	0.1	43	32	12	*	9	3	9	0.2	4	5
INCENTIVE	3,292	6.2	486	2,806	1	*	0	1	2	*	1	1
ECONOMIC PRICE ADJUSTMENT	696	1.3	208	488	2,368	8.4	1,486	882	5	0.1	0	5
COST REIMBURSEMENT TYPE	6,818	12.8	1,892	4,926	193	0.7	97	96	125	3.0	56	69
NO FEE	1,576	3.0	328	1,248	25	0.1	3	22	62	1.5	33	29
FIXED FEE	3,589	7.5	1,320	2,269	168	0.6	94	74	30	0.7	17	13
INCENTIVE FEE	266	0.5	86	200	0	0.0	0	0	0	0.0	0	0
AWARD FEE	987	1.8	168	819	0	0.0	0	0	33	0.8	6	27
OTHER TYPES	3,834	7.2	424	3,410	52	0.2	7	45	0	0.0	0	0
TIME AND MATERIALS	3,178	6.0	373	2,805	35	0.1	6	29	0	0.0	0	0
LABOR HOURS	656	1.2	51	605	17	0.1	1	16	0	0.0	0	0

NOTE: Refer to first page of this table for footnotes.

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TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1990 - FY 1981 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1990		FY 1989		FY 1988		FY 1987		FY 1986	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0	\$137,542,840	100.0
FIXED PRICE TYPE (SUB-TOTAL)	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8	112,101,580	81.5
Firm	64,468,383	52.7	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1	73,860,472	53.7
Redeterminable	564,031	0.5	751,255	0.6	74,446	0.1	2,052	*	199,018	0.1
Incentive	16,736,422	13.7	16,982,333	14.1	21,347,924	16.4	19,025,753	14.0	21,397,310	15.6
Economic Price Adjustment	11,157,116	9.1	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7	16,644,780	12.1
COST REIMBURSEMENT AND OTHER TYPES	29,352,056	24.0	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2	25,441,260	18.5
No Fee	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1	2,157,867	1.6
Fixed Fee	13,820,480	11.3	12,728,604	10.6	13,986,018	10.8	13,006,905	9.6	11,897,165	8.6
Incentive Fee	4,558,135	3.7	3,545,652	2.9	3,401,078	2.6	5,156,987	3.8	5,730,251	4.2
Award Fee	5,692,428	4.7	5,473,737	4.5	5,430,496	4.2	4,146,968	3.1	3,865,876	2.8
Other B/	2,966,403	2.4	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7	1,790,101	1.3
TOTAL	\$139,912,096	100.0	\$125,018,710	100.0	\$119,805,115	100.0	\$104,776,138	100.0	\$88,362,777	100.0
FIXED PRICE TYPE (SUB-TOTAL)	115,552,316	82.6	100,916,834	80.7	98,130,187	81.9	80,326,610	76.7	68,617,523	77.7
Firm	74,503,325	53.3	62,835,664	50.3	55,195,592	46.1	52,700,545	50.3	42,092,404	47.6
Redeterminable	297,280	0.2	567,861	0.5	907,403	0.8	1,348,508	1.3	1,509,164	1.7
Incentive	24,337,617	17.4	21,840,000	17.5	25,359,030	21.2	16,426,479	15.7	11,754,072	13.3
Economic Price Adjustment	16,414,094	11.7	15,673,308	12.5	16,668,102	13.9	9,851,078	9.4	13,266,883	15.0
COST REIMBURSEMENT AND OTHER TYPES	24,359,780	17.4	24,101,876	19.3	21,674,928	18.1	24,449,528	23.3	19,745,254	22.3
No Fee	2,075,797	1.5	1,880,809	1.5	1,670,481	1.4	1,958,292	1.9	1,367,621	1.5
Fixed Fee	11,400,151	8.1	10,439,865	8.4	11,306,829	9.4	9,930,364	9.5	7,934,342	9.0
Incentive Fee	6,369,419	4.6	6,675,890	5.3	4,487,490	3.7	7,953,817	7.6	6,674,309	7.6
Award Fee	3,295,754	2.4	3,946,301	3.2	3,193,389	2.7	3,643,659	3.5	2,953,515	3.3
Other B/	1,218,659	0.9	1,159,011	0.9	1,016,739	0.8	963,296	0.9	815,467	0.9

A/ For Definitions and Coverage, See Notes on Coverage.
B/ Includes Time and Materials and Labor Hours Contracts.
* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,664 reporting large contractors totaled \$54,708 million in FY 1990, which was a 2.4 percent decrease from the \$56,037 million reported by 1,555 large contractors in FY 1989.

Small businesses received 39.3 percent of the total committed for subcontracting work during FY 1990, the same as FY 1989. Comparative data for FY 1981 through FY 1990 are given below.

(Amounts in Millions)

	1990	1989	1988	1987	1986	1985	1984	1983	1982	1981
1. Number of Large Contractors Reporting	1,664	1,555	1,571	1,469	1,353	1,205	1,208	1,173	1,170	1,133
2. Military Subcontract Commitments	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898	\$54,494	\$47,582	\$39,796	\$35,329	\$33,937
a. Small Businesses	21,499	22,009	22,309	21,559	20,362	20,145	17,957	15,598	13,380	13,006
b. Other Businesses	33,209	34,028	36,489	31,557	32,536	34,349	29,625	24,198	21,949	20,931
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	39.3	39.3	37.9	40.6	38.5	37.0	37.7	39.2	37.9	38.3

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement, and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received, and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more

offers were received following solicitation pursuant to other than full and open competition procedures, and award was made to the lowest responsive and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Defense Advanced Research Projects
Agency
Defense Commercial Communications Office
Defense Communications Agency
Defense Mapping Agency
Defense Nuclear Agency
Defense Supply Service - Washington
Office for the Civilian Health & Medical
Program of the Uniformed Services
(CHAMPUS)
Strategic Defense Initiative Organization
Uniformed Services University of
Health Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies, services, or construction.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is

not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).